

## ANNUAL FINANCIAL STATEMENTS

2008

## Getz & Associates, Incorporated, and Subsidiaries Consolidated Balance Sheet

As of December 10:													
ASSETS:	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Current Assets:													
Cash & Cash Equivalents:	\$3,438.30	\$4,667.52	\$6,531.28	\$7,125.81	\$11,550.03	\$12,788.93	\$25,403.94	\$26,394.20	\$27,420.02	\$27,221.91	\$43,297.14	\$59,421.00	\$63,099.34
Accounts Receivable:	\$0.00	\$0.00	\$0.00	\$8.50	\$0.00	\$2.50	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,638.04
Inventories:	\$0.00	\$44.10	\$404.02	\$270.26	\$283.38	\$331.18	\$369.18	\$477.98	\$194.00	\$189.00	\$0.00	\$0.00	\$0.00
Prepaid Expenses:	\$0.00	\$0.00	\$0.00	\$35.00	\$0.00	\$35.00	\$199.87	\$180.43	\$160.99	\$141.55	\$421.86	\$590.73	\$596.26
Other Current Assets:	\$9.60	\$13.79	\$31.41	\$25.99	\$14.73	\$16.87	\$43.42	\$13.64	\$29.08	\$2.07	\$14.82	\$15.99	\$18.14
Total Current Assets:	\$3,447.90	\$4,725.41	\$6,966.71	\$7,465.56	\$11,848.14	\$13,174.48	\$26,018.91	\$27,066.25	\$27,804.09	\$27,554.53	\$43,733.82	\$60,027.72	\$72,351.78
Investments:													
Investments at Fair Value:	\$10,135.83	\$13,153.93	\$21,379.12	\$30,867.21	\$35,356.25	\$50,348.75	\$47,954.80	\$68,622.50	\$87,098.50	\$119,041.78	\$140,322.87	\$144,608.06	\$81,837.50
Total Investments:	\$10,135.83	\$13,153.93	\$21,379.12	\$30,867.21	\$35,356.25	\$50,348.75	\$47,954.80	\$68,622.50	\$87,098.50	\$119,041.78	\$140,322.87	\$144,608.06	\$81,837.50
Other Assets:													
Intangible Assets:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00	\$90.00	\$90.00	\$74.00	\$0.00	\$0.00
Other Assets:	\$100.00	\$100.00	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.00	\$152.00	\$150.00
Total Other Assets:	\$100.00	\$100.00	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00	\$90.00	\$90.00	\$76.00	\$152.00	\$150.00
Total Assets:	\$13,683.73	\$17,979.34	\$28,445.83	\$38,332.77	\$47,204.39	\$63,523.23	\$73,973.71	\$95,778.75	\$114,992.59	\$146,686.31	\$184,132.69	\$204,787.78	\$154,339.28
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b> Current Liabilities:													
Accounts Payable:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00	\$3,842.40	\$4,101.07
Accrued Liabilities:	\$0.00	\$1,060.32	\$46.70	\$170.34	\$14.95	\$25.60	\$0.00	\$0.00	\$85.00	\$17.28	\$98.99	\$249.28	\$151.82
Unearned Revenues:	\$0.00	\$30.00	\$129.54	\$33.00	\$155.50	\$133.70	\$241.20	\$177.95	\$186.45	\$72.00	\$52.25	\$4,170.13	\$3,330.38
Taxes Payable:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.59	\$890.45	\$5,136.98	\$3,109.51
Other Current Liabilities:	\$0.00	\$0.00	\$0.00	\$0.66	\$495.00	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Current Liabilities:	\$0.00	\$1,090.32	\$176.24	\$204.00	\$665.45	\$161.26	\$241.20	\$177.95	\$271.45	\$148.87	\$5,541.69	\$13,398.79	\$10,692.78
Long-Term Debt (Less Current Portion):	\$105.69	\$81.77	\$56.99	\$31.34	\$4.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Deferred Income Tax Liabilities:	\$0.00	\$0.00	\$0.00	\$621.71	\$767.74	\$1,678.60	\$2,025.40	\$5,125.55	\$7,905.95	\$10,151.30	\$10,822.72	\$8,861.32	\$176.11
Other Long-Term Liabilities:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Liabilities:	\$105.69	\$1,172.09	\$233.23	\$857.05	\$1,437.97	\$1,839.86	\$2,266.60	\$5,303.50	\$8,177.40	\$10,300.17	\$16,364.41	\$22,260.11	\$10,868.89
Shareholders' Equity:  Common Stock - no par value; 30,000 shares authorized, shares issued and oustanding													
at end of period as indicated below	\$10,151.60	\$11,191.86	\$18,928.20	\$28,484.98	\$29,760.98	\$36,108.48	\$44,023.73	\$44,023.73	\$44,023.73	\$59,829.37	\$80,612.37	\$90,377.37	\$90,377.37
Retained Earnings:	\$1,332.09	\$1,507.56	\$4,012.40	\$5,252.34	\$11,493.38	\$15,865.39	\$16,026.63	\$17,227.22	\$17,871.56	\$18,877.40	\$25,697.27	\$41,786.31	\$51,975.20
Accumulated Other Comprehensive Income:	\$2,094.35	\$4,107.83	\$5,272.00	\$3,738.40	\$4,512.06	\$9,709.50	\$11,656.75	\$29,224.30	\$44,919.90	\$57,679.37	\$61,458.64	\$50,363.99	\$1,117.82
Total Shareholders' Equity:	\$13,578.04	\$16,807.25	\$28,212.60	\$37,475.72	\$45,766.42	\$61,683.37	\$71,707.11	\$90,475.25	\$106,815.19	\$136,386.14	\$167,768.28	\$182,527.67	\$143,470.39
Total Liabilities and Equity:	\$13,683.73	\$17,979.34	\$28,445.83	\$38,332.77	\$47,204.39	\$63,523.23	\$73,973.71	\$95,778.75	\$114,992.59	\$146,686.31	\$184,132.69	\$204,787.78	\$154,339.28
Shareholder's Data:													
Number of Shares Issued and Outstanding:	1,615.4459	1,731.9715	2,380.6516	3,109.4773	3,209.4773	3,590.3796	4,004.1402	4,004.1402	4,004.1402	4,558.1402	5,258.1402	5,558.1402	5,558.1402
Net Asset Value Per Share:	\$8.40	\$9.70	\$11.85	\$12.05	\$14.25	\$17.18	\$17.90	\$22.59	\$26.67	\$29.92	\$31.90	\$32.83	\$25.81
Net Gain (Loss) Per Share:	\$2.90	\$1.30	\$2.15	\$0.20	\$2.21	\$2.92	\$0.73	\$4.69	\$4.08	\$3.25	\$1.98	\$0.93	(\$7.03)
Percentage Net Change:	52.7%	15.5%	22.1%	1.7%	18.3%	20.5%	4.2%	26.2%	18.1%	12.2%	6.6%	2.9%	-21.4%
Number of Shareholders:	-	<del>-</del>	-	25	24	25	27	27	26		26	26	26

## **Getz & Associates, Incorporated, and Subsidiaries Consolidated Statement of Income**

For the	Vear	Ended	December	10.
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Tof the Teat Ended December 10.	<u>1996</u>	1997	1998	1999	2000	<u>2001</u>	2002	2003	<u>2004</u>	<u>2005</u>	2006	2007	2008
OPERATING REVENUES:				· <u></u>			· <del></del>						
Investment Income:													
Dividend Income:	\$100.35	\$203.63	\$230.85	\$236.63	\$167.08	\$878.57	\$611.57	\$1,036.33	\$743.06	\$811.49	\$1,014.49	\$1,419.33	\$1,686.11
Interest Income:	\$71.92	\$119.95	\$184.50	\$222.78	\$900.30	\$398.56	\$392.71	\$332.41	\$324.05	\$420.95	\$413.62	\$521.59	\$606.12
Total Investment Income:	\$172.27	\$323.58	\$415.35	\$459.41	\$1,067.38	\$1,277.13	\$1,004.28	\$1,368.74	\$1,067.11	\$1,232.44	\$1,428.11	\$1,940.92	\$2,292.23
Advisory Revenues:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,559.32	\$38,420.74	\$44,263.60
Retail Revenues:	\$32.00	\$1,231.55	\$6,859.05	\$6,163.17	\$1,733.08	\$1,377.71	\$674.20	\$511.50	\$1,331.00	\$305.16	\$446.80	\$0.00	\$37.31
Total Operating Revenues:	\$204.27	\$1,555.13	\$7,274.40	\$6,622.58	\$2,800.46	\$2,654.84	\$1,678.48	\$1,880.24	\$2,398.11	\$1,537.60	\$9,434.23	\$40,361.66	\$46,593.14
OPERATING EXPENSES:													
Wages and Compensation:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00	\$26,843.30	\$34,356.38
Cost of Products Sold	\$12.00	\$795.31	\$3,587.92	\$4,572.31	\$1,167.88	\$1,039.60	\$473.49	\$383.60	\$922.48	\$193.95	\$348.95	\$0.00	\$0.00
Corporate & Regulatory Fees:	\$152.00	\$70.00	\$70.00	\$170.00	\$70.00	\$90.00	\$70.00	\$70.00	\$70.00	\$45.00	\$362.00	\$137.00	\$257.00
Postage & Freight:	\$47.78	\$95.86	\$314.17	\$245.07	\$144.43	\$125.80	\$109.10	\$55.18	\$108.09	\$91.04	\$224.20	\$187.35	\$16.60
General Expenses:	\$160.97	\$251.97	\$480.97	\$571.04	\$533.02	\$432.57	\$271.42	\$191.25	\$449.97	\$307.18	\$1,010.97	\$3,946.37	\$3,433.22
Other Operating Expenses:	\$0.00	\$0.00	\$0.00	\$0.00	\$15.75	\$0.00	\$0.00	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Operating Expenses:	\$372.75	\$1,213.14	\$4,453.06	\$5,558.42	\$1,931.08	\$1,687.97	\$924.01	\$702.53	\$1,550.54	\$637.17	\$6,446.12	\$31,114.02	\$38,063.20
OTHER INCOME/(EXPENSE):													
Realized Gains/(Losses):	\$1,593.96	\$77.97	\$91.03	\$466.30	\$7,190.89	\$4,250.76	(\$590.97)	\$0.00	\$0.00	\$0.00	\$5,031.79	\$10,303.38	\$3,105.87
Interest Income/(Expense):	(\$3.39)	(\$3.62)	(\$18.72)	(\$1.59)	(\$8.13)	(\$0.02)	\$0.00	\$0.00	(\$1.76)	\$0.00	\$0.00	\$351.16	\$674.01
Other Income/(Expense):	\$10.00	\$0.00	\$6.26	\$1.50	\$0.01	\$5.32	\$0.01	\$0.00	\$0.29	\$137.52	\$5.04	\$2.03	\$0.00
Total Other Income/(Expense):	\$1,600.57	\$74.35	\$78.57	\$466.21	\$7,182.77	\$4,256.06	(\$590.96)	\$0.00	(\$1.47)	\$137.52	\$5,036.83	\$10,656.57	\$3,779.88
Income Before Income Taxes:	\$1,432.09	\$416.34	\$2,899.91	\$1,530.37	\$8,052.15	\$5,222.93	\$163.51	\$1,177.71	\$846.10	\$1,037.95	\$8,024.94	\$19,904.21	\$12,309.82
Provision for Income Taxes:	\$100.00	\$240.87	\$395.07	\$290.43	\$1,811.11	\$850.92	\$2.27	(\$22.88)	\$201.76	\$32.11	\$1,205.07	\$3,815.17	\$2,120.93
Net Income:	\$1,332.09	\$175.47	\$2,504.84	\$1,239.94	\$6,241.04	\$4,372.01	\$161.24	\$1,200.59	\$644.34	\$1,005.84	\$6,819.87	\$16,089.04	\$10,188.89
Earnings Per Share (Basic):	\$0.82	\$0.10	\$1.05	\$0.40	\$1.94	\$1.22	\$0.04	\$0.30	\$0.16	\$0.22	\$1.30	\$2.89	\$1.83
Earnings Per Share (Diluted):	\$0.82	\$0.10	\$1.05	\$0.40	\$1.94	\$1.22	\$0.04	\$0.30	\$0.16	\$0.22	\$1.30	\$2.89	\$1.83
Shares Outstanding (Basic:)	1,615.4459	1,731.9715	2,380.6516	3,109.4773	3,209.4773	3,590.3796	4,004.1402	4,004.1402	4,004.1402	4,558.1402	5,258.1402	5,558.1402	5,558.1402
	:	1,731.9715		3,109.4773	3,209.7194			4,006.1561	4,006.7656			5,561.3988	
Shares Outstanding (Diluted):	1,615.4459	1,/31.9/13	2,380.6516	3,109.47/3	3,209./194	3,591.1410	4,005.1123	4,000.1301	4,000.7030	4,561.1322	5,261.3189	3,301.3988	5,560.6532

Portfolio Analysis

(Includes unrealized gains and losses; as of December 10, 2008.)

(		,	,			Cumulative
Shares	Company	<u>Symbol</u>	Cost	Current	Gain (Loss)	Return
250	AAON, Incorporated	AAON	\$1,950.53	\$5,157.50	\$3,206.97	164.42%
400	Bank of America Corp.	BAC	\$15,722.72	\$6,676.00	(\$9,046.72)	-57.54%
1,500	Books-A-Million, Inc.	BAMM	\$8,612.19	\$2,985.00	(\$5,627.19)	-65.34%
150	Dillard's Capital Trust I	DDT	\$2,674.50	\$870.00	(\$1,804.50)	-67.47%
400	FPIC Insurance Group	FPIC	\$4,187.00	\$17,112.00	\$12,925.00	308.69%
200	Norfolk Southern Corporation	NSC	\$6,295.95	\$9,678.00	\$3,382.05	53.72%
400	Pulte Corporation	PHM	\$1,330.25	\$4,476.00	\$3,145.75	236.48%
500	RPM International	RPM	\$9,999.94	\$6,660.00	(\$3,339.94)	-33.40%
500	SLM Corporation Senior Notes	JSM	\$7,474.94	\$4,650.00	(\$2,824.94)	-37.79%
750	Supervalu, Inc.	SVU	\$6,809.45	\$9,300.00	\$2,490.55	36.57%
200	United Capital Corp.	AFP	\$1,507.69	\$4,748.00	\$3,240.31	214.92%
750	Western Digital Corporation	WDC	\$13,978.41	\$9,525.00	(\$4,453.41)	-31.86%
<b>Totals:</b>			\$80,543.57	\$81,837.50	\$1,293.93	1.61%

## Getz & Associates, Incorporated, and Subsidiaries

For the Year Ended December 10:

\$105.69

\$10,151.60

\$10,257.29

\$3,438.30

\$3,438.30

\$0.00

(\$23.92)

\$1,040.26

\$1,016.34

\$1,229.22

\$3,438.30

\$4,667.52

(\$24.78)

\$7,736.34

\$7,711.56

\$1,863.76

\$4,667.52

\$6,531.28

(\$25.65)

\$9,556.78

\$9,531.13

\$594.53

\$6,531.28

\$7,125.81

(\$26.56)

\$1,276.00

\$1,249.44

\$4,424.22

\$7,125.81

\$11,550.03

(\$4.78)

\$6,347.50

\$6,342.72

\$1,238.90

\$11,550.03

\$12,788.93

\$0.00

\$7,915.25

\$7,915.25

\$12,615.01

\$12,788.93

\$25,403.94

\$0.00

\$0.00

\$0.00

\$990.26

\$25,403.94

\$26,394.20

\$0.00

\$0.00

\$0.00

\$1,025.82

\$26,394.20

\$27,420.02

\$0.00

\$15,805.64

\$15,805.64

\$27,420.02

\$27,221.91

(\$198.11)

\$0.00

\$20,783.00

\$20,783.00

\$16,075.23

\$27,221.91

\$43,297.14

\$0.00

\$9,765.00

\$9,765.00

\$16,123.86

\$43,297.14

\$59,421.00

\$0.00

\$0.00

\$0.00

\$3,678.34

\$59,421.00

\$63,099.34

**Consolidated Statement of Cash Flows** 

**Cash Flows from Financing Activities:** 

Proceeds from/(Repayments of) Long-Term Debt (net):

Net Cash Provided by/(Used in) Financing Activities:

Cash at Beginning of Year:

Cash at End of Year:

Proceeds from Issuance of Shares of Common Stock:

Net Increase/(Decrease) in Cash:

To the Teat Ended December 10.	1996	1997	1998	1999	2000	<u>2001</u>	2002	2003	2004	2005	2006	2007	<u>2008</u>
Cash Flows from Operating Activities:	1770	1777	1770	1777	2000	<u>2001</u>	2002	<u>2003</u>	2004	<u>2005</u>	2000	2007	2000
Net Income:	\$1,332.09	\$175.47	\$2,504.84	\$1,239.94	\$6,241.04	\$4,372.01	\$161.24	\$1,200.59	\$644.34	\$1,005.84	\$6,819.87	\$16,089.04	\$10,188.89
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Plus: Depreciation and Amortization:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$74.00	\$0.00
Reconciliation to Net Cash Provided by Operating Activities:	40.00		40.00	(0.70)	<b>*</b> 0 <b>*</b> 0	(0.5.50)	40.00	<b>D</b>	40.00		40.00	40.00	(40.500.04)
(Increase)/Decrease in Accounts Receivable:	\$0.00	\$0.00	\$0.00	(\$8.50)	\$8.50	(\$2.50)	\$0.00	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	(\$8,638.04)
(Increase)/Decrease in Inventories:	\$0.00	(\$44.10)	(\$359.92)	\$133.76	(\$13.12)	(\$47.80)	(\$38.00)	(\$108.80)	\$283.98	\$5.00	\$189.00	\$0.00	\$0.00
(Increase)/Decrease in Prepaid Expenses:	\$0.00	\$0.00	\$0.00	(\$35.00)	\$35.00	(\$35.00)	(\$164.87)	\$19.44	\$19.44	\$19.44	(\$280.31)	(\$168.87)	(\$5.53)
(Increase)/Decrease in Other Current Assets:	(\$9.60)	(\$4.19)	(\$17.62)	\$5.42	\$11.26	(\$2.14)	(\$26.55)	\$29.78	(\$15.44)	\$27.01	(\$12.75)	(\$1.17)	(\$2.15)
Increase/(Decrease) in Accounts Payable:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00	(\$657.60)	\$258.67
Increase/(Decrease) in Accrued Liabilities:	\$0.00	\$1,060.32	(\$1,013.62)	\$123.64	(\$155.39)	\$10.65	(\$25.60)	\$0.00	\$85.00	(\$67.72)	\$81.71	\$150.29	(\$97.46)
Increase/(Decrease) in Unearned Revenues:	\$0.00	\$30.00	\$99.54	(\$96.54)	\$122.50	(\$21.80)	\$107.50	(\$63.25)	\$8.50	(\$114.45)	(\$19.75)	\$4,117.88	(\$839.75)
Increase/(Decrease) in Taxes Payable:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.59	\$830.86	\$4,246.53	(\$2,027.47)
Increase/(Decrease) in Other Current Liabilities:	\$0.00	\$0.00	\$0.00	\$0.66	\$494.34	(\$493.04)	(\$1.96)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Plus/(Less) Realized Loss/(Gain) on Investments:	(\$1,569.00)	\$0.00	(\$20.14)	(\$466.30)	(\$7,190.89)	(\$4,250.76)	\$590.97	\$0.00	\$0.00	\$0.00	(\$5,031.79)	(\$10,303.38)	(\$3,105.87)
Net Non-Cash (Income)/Expense:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Cash Provided by/(Used in) Operating Activities:	(\$246.51)	\$1,217.50	\$1,193.08	\$897.08	(\$446.76)	(\$470.38)	\$602.73	\$1,080.26	\$1,025.82	\$934.71	\$7,076.84	\$13,546.72	(\$4,268.71)
Cash Flows from Investing Activities:													
Purchase of Investments:	(\$8,416.48)	(\$1,004.62)	(\$7,075.65)	(\$12,306.71)	(\$11,093.81)	(\$13,058.70)	\$0.00	\$0.00	\$0.00	(\$16,938.46)	(\$25,188.40)	(\$21,567.43)	(\$51,885.21)
Proceeds from Sale or Redemption of Investments:	\$1,944.00	\$0.00	\$34.77	\$2,373.03	\$14,715.35	\$8,425.26	\$4,097.03	\$0.00	\$0.00	\$0.00	\$13,389.79	\$14,529.57	\$59,830.26
Purchase of Plant, Property, and Equipment, Net of Sales:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Investment in Other and Intangible Assets:	(\$100.00)	\$0.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	(\$90.00)	\$0.00	\$0.00	\$14.00	(\$150.00)	\$2.00
Net Cash Provided by/(Used in) Investing Activities:	(\$6,572.48)	(\$1,004.62)	(\$7,040.88)	(\$9,833.68)	\$3,621.54	(\$4,633.44)	\$4,097.03	(\$90.00)	\$0.00	(\$16,938.46)	(\$11,784.61)	(\$7,187.86)	\$7,947.05