

ANNUAL REPORT
AND PROXY STATEMENT

2006

TO THE SHAREHOLDERS OF

**Getz &
Associates**

Incorporated



Getz & Associates, Incorporated
12738 Saddlemaker Court
Maryland Heights, Missouri 63043-2834

Carlton A. Getz, President & Secretary
Martin E. Kofsky, Vice President

August 19, 2007

Fellow Shareholders,

Over the last few years, the markets have relegated to the dustbin a series of now passé ideas about securities valuation. When was the last time you heard someone wax poetic about “bricks and clicks” or read a research report that rationalized valuations on multiples of “eyeballs” rather than the underlying financial metrics? Yet in irrational markets, the creation of such artifices is necessary since coming to terms with reality means losing the “value” created by that very irrationality. To quote Oscar Wilde, “the basis of optimism is sheer terror.”

Though in a broader sense Wilde’s view is rather harsh (being an optimist myself), it emphasizes that in times of excess everyone has an incentive to believe, and the greater the excess, the stronger the incentive. Fortunately for those of us who are not members of the delusional crowd, it’s reassuring to know that eventually reason returns, economic reality reasserts itself (the more painfully the longer delayed), and all the enthusiastic declarations of “it’s different this time” are washed away. *Plus ça change, plus c’est la même chose.*

However, some things that should change unfortunately don’t. Here I refer you to two books, “Barbarians at the Gate” (about the leveraged buyout of RJR Nabisco) and “The Smartest Guys in the Room” (about the rise and fall of Enron two decades later). The former highlights the rampant incompetence of Wall Street while the latter its rampant complicity, both leaving the reader to seriously question why anyone would ever want any of these “Titans of Finance” anywhere near their money.

Though “The Smartest Guys in the Room” subtly implies that through legislative coercion and its own self-righteousness Wall Street can redeem itself, it is naïve to believe this is actually the case. Even where there may not be outright fraud, there will always be legions of highly compensated accountants and attorneys whose sole purpose is to find legal – if highly questionable – ways around whatever accounting or tax regulation is considered “undesirable.” Eventually, the very same excesses will be repeated, for the handful of fundamentally dishonest individuals will find ways to bend if not break the rules, and in periods of excess when both cash and faith are plentiful, it is a simple art to paper over even the worst corporate problems. The irony is that once started this cycle perpetuates itself; as corporate managers who have already stepped ever so slightly over the line find it increasingly difficult to meet excessively enthusiastic expectations, they will inevitably venture ever further into the questionable – and into outright fraud – trying to please an irrational market. However, no matter what accounting interpretation is applied or financial structure is created, none changes the underlying economic substance upon which all fundamental value is based.

Getz & Associates has always taken this view, recognizing that it is in our interests – even when things may be going wrong – to be forthright with our investors and to avoid the use of any such creative through questionable strategies. Ultimately, financial organizations, whatever their composition, rely on the trust and confidence of their investors and clients for their survival and success. Through not reflected on our balance sheet, your confidence in us is our key asset and certainly not one we will ever put at risk.

This is especially critical now that we are at a watershed moment during which we are laying the groundwork for the financial institution Getz & Associates, Incorporated, is intended to become. With the official launch of Winter Harbor Advisors in the fourth quarter of 2006, we have begun on a new path – staying true to the fundamental investment principles which have brought the Corporation to where it is today while expanding our reach to include not just the Corporation’s proprietary portfolio, but also private individual and institutional portfolios which will allow us to leverage our past experience to even greater future success.

Sincerely,

Carlton A. Getz, President
Getz & Associates, Incorporated

Notice to the Shareholders of
Getz & Associates, Incorporated
of the
Twelfth Annual Meeting of Shareholders
to be held at 3:00 o'clock PM on Saturday, September 29, 2007,
at 175 South Main Street, 14th Floor,
Salt Lake City, Utah 84111

Dear Shareholder,

You are hereby cordially invited to attend the Annual Meeting of Shareholders of Getz & Associates, Incorporated, to be held at 175 South Main Street, 14th Floor, Salt Lake City, Utah, 84111, and to begin at 3:00 o'clock PM on Saturday, September 29, 2007. The purpose of the meeting is to review the Corporation's performance over the past year, elect a Director to the Board of Directors of the Corporation, and to address any other business that may be properly brought before the meeting. The Corporation strongly encourages your attendance and participation at the meeting.

All Shareholders of record as of December 10, 2006, are eligible to cast a vote at the Annual Meeting of Shareholders. Please find enclosed a white proxy postcard representing your power to vote in absence on the issue before the meeting, the election of a Director to the Board of Directors of the Corporation. Even if you plan to attend the meeting, please vote, sign, date, and return your proxy postcard to an officer of the Corporation by hand or by mail as soon as possible. If you plan to attend the meeting in person, remember that you have the right to change your vote at any time prior to the announcement of the voting results. A specific request will be made at the meeting before results are announced to account for any such changes.

Also please note that space has been provided at the bottom of your proxy postcard for you to indicate your preferences on two additional items for 2007. The first option involves designating your choice of a recipient for your portion of the Corporation's charitable contributions for the year 2007. For additional information on the Corporation's charitable contributions and the designation of a recipient of your portion of these contributions for the coming year, see the section labeled "**Charitable Contributions Plan**," following. Remember to write your selected charity in this space so that the Corporation may accurately make contributions to these organizations.

The second option involves selecting whether you wish to receive your Quarterly Reports to the Shareholders for 2007 via electronic mail and the Corporation's web site, www.getzassoc.com, or wish to continue to receive hardcopy reports via standard postal mail. This election is only effective for 2007; an election to receive Quarterly Reports to the Shareholders via electronic mail in a prior year does not carry over to the following year. On average, it costs the Corporation \$0.47 per Shareholder to produce and mail one quarterly report to the Shareholders by standard postal mail.

We look forward to seeing you at the Annual Meeting of Shareholders and discussing with you the activities of the Corporation over the past year. Again, please remember to return your proxy postcard.

Most Sincerely,

Carlton A. Getz, Secretary
Getz & Associates, Incorporated

CHARITABLE CONTRIBUTIONS PLAN

In 1999, the Corporation adopted a Charitable Contributions Plan which, among other things, allows Shareholders of the Corporation to designate the recipient of their portion of the Corporation's charitable contributions for the next fiscal year. Each Shareholder's funds available for contribution are determined as a function of the number of shares of the Common Stock held by the Shareholder. For the 2006 fiscal year, this amount is \$0.02 per share of the Common Stock. For example, a Shareholder who holds 50 shares of the Corporation's Common Stock is eligible to designate the recipient of \$1.00 of the Corporation's total charitable contributions for 2007. Based on the number of shares issued and outstanding as of December 10, 2006, total charitable contributions for 2007 could be as much as \$105.16.

Each Shareholder is asked to indicate on the bottom of the white proxy postcard one of the organizations listed below to which one's contribution should go:

National Center for Missing and Exploited Children
Salvation Army
Smithsonian Institution
Southern Arizona Center Against Sexual Assault

TWELFTH ANNUAL MEETING OF SHAREHOLDERS PROXY STATEMENT

There is only one issue before the Shareholders of the Corporation to be voted upon at the Annual Meeting of Shareholders. The Corporation has not been notified or otherwise informed of the intention of any Shareholder to bring before the meeting an alternate proposal or any other proposal for a vote of the Shareholders, although Shareholders may do so at their discretion in the proper manner. Please remember to vote, sign, date, and return your proxy postcard.

Item 1) The Bylaws of the Corporation provide for the election of a Director at every Annual Meeting of Shareholders, to serve a term on the Board of Directors to last from the Annual Meeting at which such Director shall be elected until the election of a new Director at the Annual Meeting immediately following. The Board of Directors of the Corporation is responsible for overseeing the general operations of the Corporation, establishing corporate policy, considering resolutions for carrying out corporate business, selecting the executive staff, and performing other duties beyond the daily management of the Corporation's affairs.

Only one individual has been nominated for the position of Director of the Corporation. Mr. Carlton A. Getz currently serves as the President, Secretary, and Director of the Corporation, and has done so since the Corporation was founded in 1995. Mr. Getz is not compensated for any of his duties in accordance with the Bylaws of the Corporation. Additionally, Mr. Getz is a Shareholder of the Corporation and, as of December 10, 2006, held 3,000 shares of the Corporation's issued and outstanding common stock. Mr. Getz has notified the Corporation that certain investments held by the Corporation are in public companies in which Mr. Getz also holds shares on a personal basis. Questions regarding these activities or other information may be asked at the Annual Meeting of Shareholders or directed to the Corporation.

The Board of Directors of the Corporation recommends a vote FOR item one.

**The Board of Directors
Getz & Associates, Incorporated**

PROXY STATEMENT DISCLOSURES

SHARE OWNERSHIP AND COMPENSATION OF CORPORATE OFFICERS

As of December 10, 2006, the Corporation had three executive officers, listed below. The following disclosure is presented in accordance with the format prescribed by the Securities and Exchange Commission.

Name and Position	Shares of the Common Stock Held	Percent of Outstanding Shares	Total Compensation
Carlton A. Getz President, Secretary, & Director	3,000	57.05%	\$4,160**
Martin E. Kofsky Vice President	19.4896	*	-0-
Martin F. Ohmes Director of G&A Internet Resources	14.2820	*	-0-
Total All Officers and Directors:	3,033.7716	57.70%	

Notes:

* - Less than 1% of the total issued and outstanding shares of the Common Stock.

** - Compensation paid by Winter Harbor Advisors, L.L.C., a wholly owned subsidiary of the Corporation.

INCENTIVE STOCK OPTION PLAN

As of December 10, 2006, the Corporation had awarded options covering the purchase of six shares of the Corporation's Common Stock under the Corporation's Incentive Stock Option Plan, adopted by the Shareholders at a special meeting held in July of 1999. The number of shares covered by such options as of December 10, 2006, is presented below in a format prescribed by the Securities and Exchange Commission.

Recipient	Shares Covered by Options	Expiration Dates	Ave. Exercise Price	Fair Value At Expiration At Assumed Annual Growth Of	
				5%	10%
Martin F. Ohmes	6	March 10, 2010- Sept. 10, 2011	\$15.00	\$144.64	\$195.18

The Corporation accounts for the dilutive effects of outstanding stock options by adjusting the reported earnings per share in accordance with the book value method. In order to calculate the diluted earnings per share, the Corporation adds the number of dilutive shares of the Common Stock represented by outstanding stock options to the number of issued and outstanding shares of the Common Stock and subtracts the number of shares of the Common Stock which the Corporation would be able to acquire with the proceeds from the exercise of dilutive stock options. Dilutive stock options are those with an exercise price less than the net asset value per share. As of December 10, 2006, all of the incentive stock options issued by the Corporation were dilutive. If all outstanding stock options were exercised on December 10, 2006, the Corporation's reported earnings per share would not change and the net asset value per share of the Common Stock would be \$31.88.

During fiscal year 2006, the Corporation awarded no incentive stock options, no incentive stock options were canceled, and no incentive stock options were exercised.

**Annual Report to the Shareholders of
Getz & Associates, Incorporated
and the Results of the Fourth Quarter of the Corporation's Fiscal Year
2006
1504 Lone Tree Court
Lake Sherwood, Missouri 63357-1284**

INTRODUCTION

The 2006 Annual Report to the Shareholders of Getz & Associates, Incorporated, is intended to inform you of the performance of the Corporation over the past year. The report is organized to present the Corporation's activities and future perspective in a clear and concise manner. Please understand, however, that the Corporation cannot predict the future and forward-looking statements are made with the understanding that influences beyond the Corporation's control may change, either in favor of or against the interests of the Corporation. Forward-looking statements are not guarantees but instead provide a perspective of management's expectations of how possible events may affect the Corporation's progress.

The first section of the report consists of a written description of the Corporation's 2006 fiscal year, including a general overview of the Corporation's activities followed by detailed information on the Corporation's investments and operations. Following the written description, you will find financial statements and notes to these financial statements detailing important aspects the numerical presentations do not fully reflect.

The Corporation always appreciates feedback. Should you have any questions concerning information in this report or about activities not fully described or addressed herein, please direct those inquiries to the Corporation. Additionally, if you would like to see additional information of a specific nature in future reports, these comments will allow the Corporation to do everything possible to fully inform you of our business and objectives.

OVERVIEW OF 2006

Fellow Shareholders,

Throughout 2006, the Corporation and the securities markets generally experienced unusual volatility in the valuation of individual securities although these variations had less of an impact on the broad market indices. Sudden and substantial increases in securities prices – often precipitated by the most transient, if any, causes – would be quickly followed by just as sudden and substantial declines. As a result, the performance of the Corporation's investment portfolio varied substantially from month to month, and even from week to week, although these short-term variations often offset each other over time, resulting in modest changes in overall value. Ultimately, the net asset value per share of the Common Stock rose to \$31.90 as of the close of the fiscal year, an increase of 6.6% from \$29.92 at the end of the prior year.

After several years of modest changes within the Corporation's investment portfolio, the last quarter of 2006 brought a number of adjustments as the Corporation invested funds raised during the year through the sale of a longstanding portfolio investment and the sale of an additional 700 shares of the Common Stock. On October 10, the Corporation purchased 750 shares of Pinnacle Airlines Corporation (NASDAQ: PNCL), a regional airline providing contract flights for Northwest Airlines primarily from Northwest's hubs in Minneapolis, Detroit, and Memphis. Regional airlines operate aircraft for major airlines on a contract basis, receiving fixed reimbursements for flights operated on the major airline's

behalf. Typically, in exchange, the major airline sets the regional carrier's flight schedule and retains the proceeds from ticket sales on the regional carrier's flights. In addition, regional airlines are typically reimbursed for most expenses other than labor expenses, such as fuel, maintenance, and aircraft rentals and insurance, which allows the regional airline to avoid much of the volatility experienced by mainline carriers. Despite the risks associated with the airline industry and Pinnacle in particular with respect to the bankruptcy of Northwest, the Corporation assessed the risks and determined that the risks were not as substantial as was suggested by the depressed nature of the company's share price. Based on the Corporation's estimates, and barring an outright rejection of the flight services contract under which Pinnacle currently operates (which the Corporation considers a remote possibility), even substantially lower compensation rates which are likely to be the result of negotiations with Northwest Airlines did not appear to justify such a low market valuation for the firm. Thus, the Corporation is well aware of the relative risks and considers Pinnacle Airlines a solid addition to the investment portfolio.

Subsequently, on November 15, the Corporation added 540,833 shares of the Thomas White International Fund to its investment portfolio. Although as a mutual fund this is a relatively unusual addition to the investment portfolio, the Corporation considers this approach far more cost efficient than directly acquiring overseas investments not traded in the United States due to the transaction costs involved. The Thomas White International Fund focused on building a value-oriented portfolio of companies distributed around the world, with primary concentrations in Western Europe with additional concentrations in Japan, Asia (ex-Japan), and other regions.

Finally, on November 22 and 24, the Corporation purchased a total of 650 shares of Acme United Corporation, a manufacturer of cutting and measuring instruments and first aid kits. The company primarily produces scissors and related products for home, school, and office use as well as specialty cutting instruments for the industrial, floral, and food service industries. The company also manufactures rulers, yardsticks, protractors, compasses, and other school supplies, as well as distributing packaged first aid kits for use in home, school, and office environments. The company's products are generally sold through office supply superstores, mass merchants, and office supply distributors, although specialty products are generally sold through distributors specializing in the related fields. The company's recent growth has been propelled by a mix of additional sales to existing customers, the addition of new customers, and by replacing competitor's products in distributor's catalogs. Given the company's strong management and demonstrated ability to drive revenue by introducing new products, the Corporation believes that Acme United represents a solid addition to the Corporation's investment portfolio, if not, based on its business, an especially exciting one.

Concurrently with the aforementioned purchases, on November 14 the Corporation sold all of its common shares of Dillard's Department Stores for net proceeds of \$6,828.80, resulting in a net gain of \$3,029.30, or 79.7%. Although the Corporation long considered Dillard's shares to be undervalued by the market, the Corporation over time became disillusioned with the performance of the company, particularly due to the ownership structure which allows the Dillard family to control a majority voting interest in the firm. Although the company made substantial progress on reducing inventories and debt, these trends have slowed as the company has experienced marginal or negative same store sales growth. Given the probability that the company would not make substantially more progress in these areas, coupled with the likelihood that the company's sales will continue to be anemic, the Corporation decided to sell its holdings in Dillard's after the share price rose sharply on an improved earnings report.

The end of the year also marked the official launch of Winter Harbor Advisors, the Corporation's registered investment advisory subsidiary, as the firm signed its first investment advisory clients during the fourth quarter and began managing independent investment portfolios on a primarily discretionary basis. However, although the development of Winter Harbor has been a long and careful process over the last two years, there are still a number of issues which remain to be addressed and, as with any new organization, more which will arise in the first few months and years of operations. Among these are considerations such as compensation, returns on equity investment, and other matters which will directly impact the profitability of the subsidiary. These will be discussed in more detail in later reports as final determinations are made. Nonetheless, it is a great pleasure to report that Winter Harbor is off to a strong start.

There is no question that the future will be challenging, especially in light of the recent volatility which has marked the market. However, by adhering to our fundamental investment principles, I remain confident that the Corporation will perform well going forward whatever short term challenges we face, and appreciate your continuing commitment and confidence as we look towards the future.

Sincerely,

Carlton A. Getz, President
Getz & Associates, Incorporated

QUARTERLY AND ANNUAL RESULTS

The Corporation recorded a net income before extraordinary items of \$2,679.00, or \$0.51 per share, during the fourth quarter of 2006 on operating revenues of \$7,912.94 and operating expenses of \$4,994.19. Operating revenues were derived from advisory revenues (95.5%), dividends (3.0%), and interest income (1.5%). Operating expenses consisted largely of compensation expense (90.1%) while general expenses (7.3%) and corporate and regulatory fees (2.3%) composed most of the balance. Advisory revenues increased from the prior quarter as the Corporation's advisory unit official began advisory operations and signed its first advisory clients. Dividend income declined from the prior quarter due to the timing of dividend distributions and the sale of Dillard's Department Stores common shares while interest income rose due to higher cash balances during the quarter and higher average interest rates earned on cash balances. Compensation expense rose from the prior quarter due to the commencement of advisory operations by the advisory unit. Compensation expense is closely linked to advisory revenues and this expense during the fourth quarter represents the first time that the Corporation has paid cash compensation to any corporate employee. General expenses rose from the prior quarter due to operating expenses associated with the advisory unit, primarily banking transaction fees, while corporate and regulatory expenses rose from the prior quarter due to filings required for the advisory unit.

The Corporation realized extraordinary income during the quarter of \$3,029.30 (\$2,385.57 after tax) related to the sale of the Corporation's holdings of Dillard's Department Stores common stock. Including extraordinary income, the Corporation recorded net income for the quarter of \$5,064.57, or \$0.96 per share.

For the year 2006, the Corporation reported net income before extraordinary items of \$2,857.34, or \$0.54 per share, on operating revenues of \$9,434.23 and operating expenses of \$6,446.12. This represented an increase in net income of \$1,851.50, or 184.1%, from \$1,005.84 during 2005. The increase in net income for 2006 versus 2005 is related to higher revenues, largely driven by the commencement of advisory operations by the advisory unit, partially offset by higher expenses also associated with the commencement of advisory operations.

Operating revenues for 2006 were primarily derived from advisory revenues (80.1%), dividends (10.8%), retail sales (4.7%), and interest income (4.4%). Advisory revenues increased from the prior year as the Corporation's advisory unit official began advisory operations and signed its first advisory clients. Dividend income rose from the prior year due to additions to the Corporation's investment portfolio and higher dividend rates declared by companies held in the Corporation's investment portfolio. Interest income fell slightly from the prior year due to lower average cash balances partially offset by higher average interest rates. Retail revenues rose slightly from the prior year as the Corporation sold virtually all of the retail unit's remaining inventory at cost as it began winding down retail operations.

Operating expenses for 2006 primarily consisted of compensation expense (69.8%), general expenses (15.7%), corporate and regulatory expenses (5.6%), and cost of goods sold (5.4%), with postage and freight expenses composing the balance. Compensation expense rose in conjunction with the commencement of advisory operations while general expenses, corporate and regulatory fees, and postage and freight rose for essentially the same reason. Cost of goods sold rose from the prior year due to the Corporation's sale of virtually all of the retail unit's remaining inventory at cost as it began winding down retail operations.

The Corporation realized extraordinary income during the year of \$5,031.79 (\$3,962.53 after tax)

related to capital gains associated with the sale of the Corporation's holdings of CBRL Group, Incorporated, and Dillard's Department Stores common stock. Including extraordinary income, the Corporation recorded net income for the year of \$6,819.87, or \$1.30 per share.

For the full year 2006, the Corporation's advisory unit reported a net profit (before income taxes) of \$1,813.12 on revenues of \$7,559.63 and expenses of \$5,746.51, resulting in an operating margin of 24.0%. Advisory revenues and expenses are closely linked to the advisory unit's level of assets under management and will fluctuate from period to period based on the advisory unit's success in growing existing assets under management through growth in existing client portfolios as well as by attracting new advisory clients.

For the full year 2006, the Corporation's retail unit reported a net loss of \$87.36 on revenues of \$446.80 and expenses of \$534.16, resulting in a net profit margin of (19.6%). The loss for the year was essentially the result of the Corporation's winding down of retail operations and the sale of virtually all of the retail unit's remaining inventory essentially at cost.

As of December 10, 2006, the Corporation's assets were \$184,132.69, an increase of \$37,446.38, or 25.5%, from \$146,686.31 as of the end of the prior year. Assets consisted of the Corporation's investment portfolio (76.2%), cash (including cash held by the advisory unit) (23.5%), and prepaid expenses (0.2%) which largely represented prepaid internet services and insurance items. The increase in assets between 2006 and 2005 is largely attributable to an increase in unrealized capital gains in the Corporation's investment portfolio, an increase in retained earnings, and the sale of an additional 700 shares of the Corporation's Common Stock during the year which resulted in cash proceeds of \$20,783.00. Largely as a result of the substantial cash infusion associated with the sale of additional shares of the Common Stock, the percentage of corporate assets represented by cash increased substantially from the prior year while the percentage represented by the Corporation's investment portfolio declined.

Liabilities at the end of 2006 stood at \$16,364.41, an increase of \$6,064.24, or 58.9%, from \$10,300.17 at the end of the prior year. The Corporation's liabilities as of the end of 2006 were comprised of deferred tax liabilities (66.1%), accrued compensation in accounts payable (27.5%), and taxes payable (5.4%), while virtually all of the Corporation's liabilities in 2005 (98.5%) consisted of deferred tax liabilities, representing future federal income taxes payable on the net unrealized capital gains in the Corporation's investment portfolio. The large increase in liabilities from 2005 to 2006 was primarily the result of increased accrued compensation expense related to the advisory unit and higher taxes payable related to the capital gains realized by the Corporation during the fourth quarter of 2006 as well as increased operational profitability.

Shareholder's equity on December 10, 2006, was \$167,768.28, an increase of \$31,382.14, or 23.0%, from \$136,386.14 at December 10, 2005, resulting in a net asset value per share of the Common Stock of \$31.90 at the end of the fiscal year.

As of December 10, 2006, the Corporation had 5,258,1402 shares of the Common Stock issued and outstanding to 26 Shareholders in Missouri, Illinois, Kansas, Virginia, Ohio, California, Wisconsin, Utah, North Carolina, and Nevada. The Corporation also had six stock options outstanding, each covering one share of the Common Stock. As of the close of the year, the net asset value per share of the Common Stock exceeded the exercise price of all six options.

DISCUSSION OF RESULTS

INVESTMENT STRATEGY & CORPORATE INVESTMENT HOLDINGS

At the close of the year, the Corporation held common stock shares of eleven companies, shares of preferred stock of one company, preferred capital trust securities of one company trust, and mutual fund shares of one equities mutual fund. The Corporation's investments are involved in such varied businesses as retailing, home-building, aviation, manufacturing, insurance, real estate, and transportation. Investments held for the entire year, which for 2006 represented only a portion of the year-end investment portfolio, yielded a gain of 4.1%. Gains in the investment portfolio were concentrated in a few holdings, more than offsetting losses in others.

The Corporation maintains financial records on all companies in which it holds investments. These records include annual reports, quarterly reports, dividend payment information, proxy statements, and other documentation. Shareholders are invited to review this information at any time in order to familiarize themselves with the Corporation's investments. In addition, the Corporation maintains

extensive information on investments which it has investigated or is currently investigating, although this information may not be as complete as for companies in which the Corporation holds investments. For companies in which the Corporation has held investments but has sold those investments, the Corporation disposes of all financial information at the end of the year in which the investment is sold, with the exception of the most recent annual report which is held for the duration of the year following. Financial records such as dividend payment statements and capital gains distributions are held indefinitely. The Corporation also retains a record of all proxy votes on matters submitted to the Corporation by companies held in the investment portfolio.

Since the Corporation's primary concentration is investments in securities, and the results of the Corporation over any period of time are primarily determined by the performance of its investments, the Corporation considers it important that Shareholders be familiar with these investments. Following are brief descriptions of each of the Corporation's holdings with comments on recent circumstances and the Corporation's general perspective on each.

AAON, Incorporated – (NASDAQ: AAON) – AAON, Incorporated, is a manufacturer of air conditioning and air handling equipment. Almost all of the company's products are intended for commercial applications, particularly the company's core line of energy efficient rooftop air conditioning units which are typically used in small office buildings, small retail complexes, and large "big box" retail stores and warehouses. The latter market is particularly important to the company since the low lifetime operating costs of the company's energy efficient rooftop units have allowed the company to capture a sizable portion of the market for rooftop units in discount "big box" retail store construction where cost is a critical decision factor. As a result, the company's three largest customers are Wal-Mart, Target, and Home Depot. AAON differentiates its products through both specialized manufacturing for specific project requirements and technological innovation to increase energy efficiency. Many of the company's technological innovations have been patented by the company. In addition, the company's experience allows it to produce specialized units more quickly and more efficiently than larger competitors. This benefits the company by making it difficult for competitors to substitute other products in place of specified AAON units, helping to preserve the company's premium pricing. During 2006, continuing high steel and copper prices impacted the company's gross margins and operating results, as in prior years, while price increases instituted during 2005 offset some of these additional costs. Although demand had been relatively flat, strength in the commercial construction market towards the end of 2005 and into 2006 helped boost revenues and profitability. While the Corporation remains cognizant of the challenges faced by the company, the Corporation believes the company's strong market position and technological advantage provides a strong foundation for future performance and considers AAON a strong long-term investment.

Acme United Corporation – (AMEX: ACU) – Acme United Corporation manufactures cutting and measuring instruments and first aid kits. The company primarily produces scissors and related products for home, school, and office use as well as specialty cutting instruments for the industrial, floral, and food service industries. The company also manufactures rulers, yardsticks, protractors, compasses, and other school supplies, as well as distributing packaged first aid kits for use in home, school, and office environments. The company's products are generally sold through office supply superstores, mass merchants, and office supply distributors, although specialty products are generally sold through distributors specializing in the related fields. Although the company's sales are primarily derived in the United States, the company has recently increased its efforts to grow sales in Europe through major European mass merchandisers. The company's recent growth has been propelled by a mix of additional sales to existing customers, the addition of new customers, and by replacing competitor's products in distributor's catalogs. Given the company's strong management and demonstrated ability to drive revenue by introducing new products, the Corporation believes that Acme United represents a solid component of the Corporation's investment portfolio.

Cavco Industries, Incorporated – (NASDAQ: CVCO) – Cavco Industries, formerly a unit of Centex Homes, is a manufacturer of manufactured homes based near Phoenix, Arizona. The company designs and produces a number of different styles, including standard ranch floor plans and vacation/camping cabins. Cavco homes are marketed through independent manufactured home dealers who typically maintain an inventory of example homes on dealership lots. Unlike many manufactured

homes which are sited on leased land, many Cavco homes are sited on land sold to the purchaser with the house, easing financing for the purchaser since land typically represents better collateral than the house itself. The vast majority of the company's sales originate in Arizona, California, New Mexico, Utah, Nevada, and Colorado, all of which are expected to be among the fastest growing states over the next ten to twenty years. Due to the severe decline in manufactured home sales in the early 1990's caused by higher interest rates on chattel loans (loans issued against houses built on leased land), higher sales of repossessed manufactured houses, and narrower interest rate differentials between manufactured houses and site-built houses, the company closed a number of manufacturing plants in more competitive markets over the last few years and sold or closed virtually all of its company-owner dealer locations. However, the company has since benefited from a stabilizing market, stronger sales due to hurricanes Katrina and Rita, population growth in its core markets, and rising interest rates on site-built houses. Looking ahead, given a better chattel and manufactured home loan environment, improved economic performance, and the growth characteristics of Cavco's core markets, the Corporation believes Cavco is well positioned to benefit from these trends well into the future and represents a core holding for the Corporation.

Dillard's Capital Trust I 7.5% Preferred Debt Securities – (NYSE: DDT) – The Dillard Capital Trust I is a trust organized by Dillard's Department Stores, Incorporated, to purchase 7.5% subordinated debentures issued by Dillard's with funds raised by the trust's sale of preferred securities. Interest on the bonds held by the trust is paid to the preferred security holders. The preferred securities may be called by the trust for redemption at \$25.00 per preferred share on or after August 12, 2003, upon the redemption of the related subordinated debentures, and are subject to mandatory redemption at \$25.00 per preferred share when the debentures come due on August 1, 2038. While the company has experienced a challenging retail environment over the past year, slowing its progress in improving operations and leading to greater volatility in the market price of the trust preferred shares, the Corporation believes they remain an unusual opportunity even as the Corporation sold its common stock holdings in Dillard's during the last quarter of 2006.

The Finish Line, Incorporated Class "A" – (NASDAQ: FINL) – The Finish Line's two primary subsidiaries, The Finish Line and Man Alive, operate mall-based retail store chains which focus on athletic clothing and accessories and urban-based clothing and fashion designs, respectively. Although the company has struggled in recent periods (in part due to unusually high same store sales growth the year before), the company remains on a solid financial footing with substantial cash, little debt, and strong cash flows which support the company's expansion strategy without the need to rely on debt issuance. During 2006, the company launched a new brand of stores which focuses on athletic clothing and accessories for women in higher income brackets. While there are ongoing risks to the business, including questions about the overall retail environment, given the company's strong fundamental operations and finances, the Corporation believes the company is well positioned to weather any retail storm that may arise and grow in the future. As such, the company represents a solid long-term holding in the Corporation's investment portfolio.

FPIC Insurance Group, Incorporated – (NASDAQ: FPIC) – FPIC Insurance Group is an insurance holding company for First Professionals Insurance Company, formerly known as Florida Physicians Insurance Company, which writes professional liability insurance policies for individuals in the medical and legal professions. The Company is registered in more than 20 states, although the majority of its business is concentrated in Florida and Missouri. Prior to the Corporation's purchase of its holdings in FPIC, the company announced that it would have to strengthen its insurance reserves for future losses due to chronic under-reserving in prior years. This announcement precipitated a change in management and, coupled with intense competition in the company's primary Florida market, a number of years during which the company struggled to regain its footing. The new management team, which is still in place, worked diligently to address the challenges the company faced and regain its financial footing. During 2002, one of the company's largest competitors withdrew from the Florida market citing poor profitability, reducing pressure on premiums and allowing the company to materially increase premiums, a phenomenon which continued into 2006. During 2003, through a combination of trust preferred securities and internal funds, the company restructured much of its debt, alleviating short-term concerns about its ability to refinance. As a result during 2004 and 2005, the company was able to improve operations, defend its market share, increase revenues, maintain a very high retention rate among insured physicians while

remaining highly selective of whom to insure, and further strengthen its balance sheet. Notably during 2006, the company sold its professional liability management subsidiaries, resulting in a substantial capital gain which was used to further strengthen the company's balance sheet and repurchase shares of its common stock. Reduced frequency and severity of claims have also benefited the company, reducing loss reserve expense and, consequently, increasing profitability. This in part led to the much anticipated upgrading of the company by A.M. Best to an insurance rating of A-, a move which may greatly expand the company's opportunities in its markets since many organizations establish minimum ratings required to be considered as a competitive insurance carrier. Across all of these factors, and despite the historical volatility and substantial remaining short interest in the company's shares, the Corporation believes FPIC has a durable business model and is far stronger financially than it has been for some time. Based on the company's ability to leverage its improved position and generate tangible results, the Corporation considers FPIC a strong long-term investment.

K-Swiss Corporation – (NASDAQ: KSWI) – K-Swiss Corporation is a manufacturer of shoes, especially tennis and athletic shoes. The company also sells clothing featuring its brand name. K-Swiss believes its retail strategy of limiting product availability produces superior returns by reducing the possibility of excess inventory and the need to discount prices to sell older products, thereby increasing retailers' interest in the company's shoes as high-margin items. While 2006 was another relatively strong year for the company, overall performance, as expected, was essentially unchanged from 2005. Substantial growth in European sales, attributable in part to the company's prior integration of distribution in Europe into the company itself, did not entirely offset lower sales in the United States, although higher profitability on European operations did minimize the impact on the company's net income. However, although European sales towards the end of the year remained strong, sales in the United States continued to deteriorate and the company's products appeared to begin to fall out favor in the upcoming fashion cycle. Given the valuation of the shares now relative to the underlying fundamentals as compared to where they were when the Corporation made its original investment in this company many years ago, the Corporation is cognizant of the risks and is closely monitoring the company's operations and financial condition.

The Midland Company – (NASDAQ: MLAN) – The Midland Company is an insurer specializing in manufactured homes and, increasingly, specialty insurance for such items as marine equipment, motorcycles, and classic cars as the company moves away from its core market in manufactured housing. The company also owns and operates a small river shipping business based in Louisiana which transports bulk cargo on the Mississippi River. Although Midland incurred substantial disaster-related insurance losses due to hurricanes Katrina and Rita during 2005, the company nonetheless reported strong operating and underwriting results, especially for a property/casualty insurer. This was in part due to improvements in the company's motorcycle book of business in which the company has experienced operating losses every year since acquiring the book about three years ago. By increasing premiums (and reducing revenues as less desirable insured cyclists found other carriers), the company was able to achieve profitability in this line for the first time during 2005. Despite warnings towards the end of 2005 of increased pressure on margins and potentially higher loss expectations, the company continued to perform well, reporting record results during 2006. As Midland continues to be a well managed company focusing on specialty insurance products largely outside of the mainstream insurance market, the Corporation continues to view The Midland Company as a solid long-term investment.

Norfolk Southern Corporation – (NYSE: NSC) – Norfolk Southern owns and operates a freight railroad system serving most of the Eastern United States, stretching from the East Coast to the Mississippi River and from Canada to Florida. Over the last several years, Norfolk Southern has been consistently recognized as one of the best run railroads in the United States. In addition to superior operations and reliability, the company has also benefited from a number of factors which represent long-term advantages for the company and railroads generally, including shortage of qualified truck drivers, increased fuel prices which disproportionately affect the total cost of other forms of transportation, and operations problems of other railroads in the Western United States which has prompted importers to increasingly direct traffic to Eastern Seaboard ports where Norfolk Southern is frequently the dominant freight carrier. Despite volatility associated with uncertainty about the future course of the economy, and thus the amount of freight to be carried and the rates which the company can charge, the Corporation believes Norfolk Southern is a strong long-term investment.

Owens-Illinois \$2.375 Convertible Preferred Series "A" – (NYSE: OI-A) Owens-Illinois is the world's largest manufacturer of glass and plastic container products, including bottles for juices, sodas, beers, wines, medicines, and cleaning fluids. The company also manufactures specialty products such as child-proof containers and container labels. Owens-Illinois \$2.375 Convertible Preferred Series "A" securities are cumulative preferred shares which carry a redemption price of \$50.00 per share and are convertible into shares of the company's common stock at a rate of 0.9212 shares of common stock per share of preferred stock. While there are certain risks inherent to the company due to its exposure to asbestos claims, particularly following the bankruptcy of several large building-materials manufacturers, and continuing consternation in Congress about how to deal with these claims, the company has aggressively defended itself against new claims and acts quickly to resolve claims it believes best to settle. In addition, the strengthening economy helped propel demand for the company's products and support price increases during 2005 and the company was successful in its sale of its glass business during 2006. However, the Corporation believes Owens-Illinois' leading and profitable market position and aggressive pursuit of asbestos liability resolution strengthens the company's financial position relative to these claims and makes the company's preferred shares a reasonable investment for the Corporation.

Pinnacle Airlines Corporation – (NASDAQ: PNCL) – Pinnacle Airlines Corporation is a regional airline providing contract flights for Northwest Airlines primarily from Northwest's hubs in Minneapolis, Detroit, and Memphis, operating approximately 124 regional jets as Northwest Airliner. Although impacted by the bankruptcy of Northwest Airlines in 2005, which resulted in the rejection of its original air services agreement (ASA) with Northwest, the company has continued to operate regional service for Northwest as it negotiates a new post-bankruptcy ASA contract. In the meantime, except for a charge associated with Northwest's bankruptcy, the company has remained profitable despite the downturn in aviation. After reviewing the related risks, the Corporation determined that the probability of Pinnacle losing the ASA contract to another regional airline was remote and, although the terms of any new ASA would likely be less favorable to Pinnacle, the terms would not be so unfavorable as to justify the depressed then-current market prices of the shares. Based on these assessments, the Corporation considered Pinnacle a compelling investment opportunity and a reasonable addition to its investment portfolio.

Pulte Homes, Incorporated – (NYSE: PHM) – Pulte Homes, Incorporated, formerly known as Pulte Corporation, is one of the largest homebuilders in the United States. Pulte specializes in single-family residential construction and active adult communities, large-scale developments built on a master plan and marketed primarily to retirees, particularly in the Southwestern United States. Although Pulte posted strong operating results through 2006, softening demand for housing and accelerating prices resulted in substantial oversupply in the market by the end of 2006 and the company faced reduced orders and reduced pricing for its homes. However, as of the end of the year, the Corporation remains confident that the slowdown in the housing markets will not impact the performance of Pulte to such a point as to recommend selling the shares and, thus, the Corporation continues to hold them in its investment portfolio.

Thomas White International Fund – (Fund Symbol: TWWDX) – The Thomas White International Fund is a mutual fund focused on building a value-oriented portfolio of companies distributed around the world, with primary concentrations in Western Europe with additional concentrations in Japan, Asia (ex-Japan), and other regions. Although as a mutual fund this is a relatively unusual addition to the investment portfolio, the Corporation considers this approach far more cost efficient than directly acquiring overseas investments not traded in the United States due to the transaction costs involved. Given the current trade imbalance between the United States and the rest of the world, as well as economic prospects overseas, the Corporation considers the fund a strong addition to its investment portfolio.

United Capital Corporation – (AMEX: AFP) – United Capital Corporation, through various subsidiaries, manufactures automobile parts and electrical transformers and invests in commercial real estate, much of which is leased to well-known national or regional retail chains and restaurants. The company pursued a program of liquidating certain commercial real estate properties between 2000 and 2003, realizing significant capital gains before the program was significantly curtailed in 2004. Meanwhile, the company has also generally avoided purchasing any properties, stating it considers the commercial real estate market overvalued and indicating a willingness to wait for better opportunities to

present themselves. As a result, the company accumulated a substantial cash balance, some of which has been used to pay special dividends and repurchase shares. Nonetheless, the Corporation took the unusual step in 2005 of writing a letter expressing its position that the company should distribute additional cash to shareholders, given its continuing large cash position, either through additional special dividends or share repurchases. Shortly thereafter, though likely not as a result of the Corporation's letter, the company subsequently announced a Dutch tender auction for its common shares and repurchased a substantial number of shares through the auction. While the Corporation continues to believe that the company should distribute more of its cash to shareholders, much of the value of the company remains locked up in commercial real estate which is recorded on the books at original cost but, based on past real estate sales, has likely appreciated substantially in value since the company originally acquired the properties. While the market value of the company's commercial real estate portfolio is difficult to assess, past real estate sales can provide, to some degree, a rough proxy for the balance still in the portfolio. That said, full realization of this value is not possible unless the company sells the underlying real estate and ultimately returns the proceeds to the shareholders, which it has shown a decreasing willingness to do over the last two years. Nonetheless, the Corporation believes there is substantial underlying value in the company which is not fully recognized by the market, and considers United Capital Corporation a core holding.

ADVISORY STRATEGY & OPERATIONS

Winter Harbor Advisors, L.L.C., the Corporation's wholly owned registered investment advisory, specializes in primarily discretionary management of client portfolios in addition to providing financial planning services as an integral component of investment management. The Corporation believes that by offering a comprehensive and inclusive package of financial services – essentially integrating financial planning and investment management – it can offer a more compelling (and for clients a more cost effective) financial proposal than many other financial institutions. Moreover, the advisory unit tailors its advisory services to individual clients, unlike larger mass market asset managers, so that each client's portfolio reflects that client's individual needs and expectations rather than sorting clients into one of a handful of standardized portfolios based on generalized risk definitions as is the case with mass market asset management firms. Moreover, the advisory unit can offer clients a personal touch and emphasizes education as an integral component to successful financial management.

However, in order to best serve its clients and maintain its focus, the advisory unit is highly selective of the clients which it will accept. Although this may limit the rate of future growth, it is essential to preserve the consistency of the investment philosophy which the advisory unit applies to client portfolios (the same investment philosophy which the Corporation has developed over the last several years) as well as to ensure that the advisory unit can best serve its committed clients rather than dealing with clients who are not committed to its philosophy or recommendations.

As of the end of 2006, Winter Harbor Advisors was still in a development stage, although revenues operations has commenced. As the advisory unit signs additional clients and becomes an integral part of the Corporation's operations, additional information will be provided about its progress and objectives.

RETAIL STRATEGY & RETAIL HOLDINGS

Retail revenues rose slightly during 2006 to \$446.80 as compared to \$438.86 during the prior year, an increase of 1.8%. However, virtually all of the retail revenues during 2006 resulted from the liquidation, at cost, of the retail unit's remaining inventory.

Due to the decline of the retail unit's revenues and profitability over the last few years, the Corporation began winding down the retail unit's operations in the first quarter of the year, selling all of the remaining retail inventory essentially at cost. While the Corporation maintains the rights to the retail trade name "World Wide Stamp Company" and still maintains its basic infrastructure, the Corporation did not actively market or engage in any retail business over the second half of the year, nor did the Corporation commit material resources to the retail operations during that period, and does not expect to do so in the future barring substantial changes in the marketplace which would make doing so a compelling opportunity going forward.

Getz & Associates, Incorporated, and Subsidiaries
Consolidated Balance Sheet

As of December 10:

ASSETS:	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
Current Assets:				
Cash & Cash Equivalents:	\$3,438.30	\$4,667.52	\$6,531.28	\$7,125.81
Accounts Receivable:	\$0.00	\$0.00	\$0.00	\$8.50
Inventories:	\$0.00	\$44.10	\$404.02	\$270.26
Prepaid Expenses:	\$0.00	\$0.00	\$0.00	\$35.00
Other Current Assets:	\$9.60	\$13.79	\$31.41	\$25.99
Total Current Assets:	<u>\$3,447.90</u>	<u>\$4,725.41</u>	<u>\$6,966.71</u>	<u>\$7,465.56</u>
Investments:				
Investments at Fair Value:	\$10,135.83	\$13,153.93	\$21,379.12	\$30,867.21
Total Investments:	<u>\$10,135.83</u>	<u>\$13,153.93</u>	<u>\$21,379.12</u>	<u>\$30,867.21</u>
Other Assets:				
Intangible Assets:	\$0.00	\$0.00	\$0.00	\$0.00
Other Assets:	\$100.00	\$100.00	\$100.00	\$0.00
Total Other Assets:	<u>\$100.00</u>	<u>\$100.00</u>	<u>\$100.00</u>	<u>\$0.00</u>
Total Assets:	<u><u>\$13,683.73</u></u>	<u><u>\$17,979.34</u></u>	<u><u>\$28,445.83</u></u>	<u><u>\$38,332.77</u></u>
 LIABILITIES AND SHAREHOLDERS' EQUITY:				
Current Liabilities:				
Accounts Payable:	\$0.00	\$0.00	\$0.00	\$0.00
Accrued Liabilities:	\$0.00	\$1,060.32	\$46.70	\$170.34
Unearned Revenues:	\$0.00	\$30.00	\$129.54	\$33.00
Taxes Payable:	\$0.00	\$0.00	\$0.00	\$0.00
Other Current Liabilities:	\$0.00	\$0.00	\$0.00	\$0.66
Total Current Liabilities:	<u>\$0.00</u>	<u>\$1,090.32</u>	<u>\$176.24</u>	<u>\$204.00</u>
Long-Term Debt (Less Current Portion):	\$105.69	\$81.77	\$56.99	\$31.34
Deferred Income Tax Liabilities:	\$0.00	\$0.00	\$0.00	\$621.71
Other Long-Term Liabilities:	\$0.00	\$0.00	\$0.00	\$0.00
Total Liabilities:	<u>\$105.69</u>	<u>\$1,172.09</u>	<u>\$233.23</u>	<u>\$857.05</u>
Shareholders' Equity:				
Common Stock - no par value; 30,000 shares authorized, shares issued and outstanding at end of period as indicated below	\$10,151.60	\$11,191.86	\$18,928.20	\$28,484.98
Retained Earnings:	\$1,332.09	\$1,507.56	\$4,012.40	\$5,252.34
Accumulated Other Comprehensive Income:	\$2,094.35	\$4,107.83	\$5,272.00	\$3,738.40
Total Shareholders' Equity:	<u>\$13,578.04</u>	<u>\$16,807.25</u>	<u>\$28,212.60</u>	<u>\$37,475.72</u>
Total Liabilities and Equity:	<u><u>\$13,683.73</u></u>	<u><u>\$17,979.34</u></u>	<u><u>\$28,445.83</u></u>	<u><u>\$38,332.77</u></u>
 <u>Shareholder's Data:</u>				
Number of Shares Issued and Outstanding:	1,615.4459	1,731.9715	2,380.6516	3,109.4773
Net Asset Value Per Share:	\$8.40	\$9.70	\$11.85	\$12.05
Net Gain (Loss) Per Share:	\$2.90	\$1.30	\$2.15	\$0.20
Percentage Net Change:	52.7%	15.5%	22.1%	1.7%
Number of Shareholders:	-	-	-	25

<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>
\$11,550.03	\$12,788.93	\$25,403.94	\$26,394.20	\$27,420.02	\$27,221.91	\$43,297.14
\$0.00	\$2.50	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00
\$283.38	\$331.18	\$369.18	\$477.98	\$194.00	\$189.00	\$0.00
\$0.00	\$35.00	\$199.87	\$180.43	\$160.99	\$141.55	\$421.86
\$14.73	\$16.87	\$43.42	\$13.64	\$29.08	\$2.07	\$14.82
<u>\$11,848.14</u>	<u>\$13,174.48</u>	<u>\$26,018.91</u>	<u>\$27,066.25</u>	<u>\$27,804.09</u>	<u>\$27,554.53</u>	<u>\$43,733.82</u>
<u>\$35,356.25</u>	<u>\$50,348.75</u>	<u>\$47,954.80</u>	<u>\$68,622.50</u>	<u>\$87,098.50</u>	<u>\$119,041.78</u>	<u>\$140,322.87</u>
<u>\$35,356.25</u>	<u>\$50,348.75</u>	<u>\$47,954.80</u>	<u>\$68,622.50</u>	<u>\$87,098.50</u>	<u>\$119,041.78</u>	<u>\$140,322.87</u>
\$0.00	\$0.00	\$0.00	\$90.00	\$90.00	\$90.00	\$74.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.00
<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$90.00</u>	<u>\$90.00</u>	<u>\$90.00</u>	<u>\$76.00</u>
<u>\$47,204.39</u>	<u>\$63,523.23</u>	<u>\$73,973.71</u>	<u>\$95,778.75</u>	<u>\$114,992.59</u>	<u>\$146,686.31</u>	<u>\$184,132.69</u>
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
\$14.95	\$25.60	\$0.00	\$0.00	\$85.00	\$17.28	\$98.99
\$155.50	\$133.70	\$241.20	\$177.95	\$186.45	\$72.00	\$52.25
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.59	\$890.45
\$495.00	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<u>\$665.45</u>	<u>\$161.26</u>	<u>\$241.20</u>	<u>\$177.95</u>	<u>\$271.45</u>	<u>\$148.87</u>	<u>\$5,541.69</u>
\$4.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$767.74	\$1,678.60	\$2,025.40	\$5,125.55	\$7,905.95	\$10,151.30	\$10,822.72
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<u>\$1,437.97</u>	<u>\$1,839.86</u>	<u>\$2,266.60</u>	<u>\$5,303.50</u>	<u>\$8,177.40</u>	<u>\$10,300.17</u>	<u>\$16,364.41</u>
\$29,760.98	\$36,108.48	\$44,023.73	\$44,023.73	\$44,023.73	\$59,829.37	\$80,612.37
\$11,493.38	\$15,865.39	\$16,026.63	\$17,227.22	\$17,871.56	\$18,877.40	\$25,697.27
\$4,512.06	\$9,709.50	\$11,656.75	\$29,224.30	\$44,919.90	\$57,679.37	\$61,458.64
<u>\$45,766.42</u>	<u>\$61,683.37</u>	<u>\$71,707.11</u>	<u>\$90,475.25</u>	<u>\$106,815.19</u>	<u>\$136,386.14</u>	<u>\$167,768.28</u>
<u>\$47,204.39</u>	<u>\$63,523.23</u>	<u>\$73,973.71</u>	<u>\$95,778.75</u>	<u>\$114,992.59</u>	<u>\$146,686.31</u>	<u>\$184,132.69</u>
3,209.4773	3,590.3796	4,004.1402	4,004.1402	4,004.1402	4,558.1402	5,258.1402
\$14.25	\$17.18	\$17.90	\$22.59	\$26.67	\$29.92	\$31.90
\$2.21	\$2.92	\$0.73	\$4.69	\$4.08	\$3.25	\$1.98
18.3%	20.5%	4.2%	26.2%	18.1%	12.2%	6.6%
24	25	27	27	26	26	26

Getz & Associates, Incorporated, and Subsidiaries
Consolidated Statement of Income

For the Year Ended December 10:

	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>
OPERATING REVENUES:				
Investment Income:				
Dividend Income:	\$100.35	\$203.63	\$230.85	\$236.63
Interest Income:	\$71.92	\$119.95	\$184.50	\$222.78
Total Investment Income:	<u>\$172.27</u>	<u>\$323.58</u>	<u>\$415.35</u>	<u>\$459.41</u>
Advisory Revenues:	\$0.00	\$0.00	\$0.00	\$0.00
Retail Revenues:	\$32.00	\$1,231.55	\$6,859.05	\$6,163.17
Total Operating Revenues:	<u>\$204.27</u>	<u>\$1,555.13</u>	<u>\$7,274.40</u>	<u>\$6,622.58</u>
OPERATING EXPENSES:				
Wages and Compensation:	\$0.00	\$0.00	\$0.00	\$0.00
Cost of Products Sold	\$12.00	\$795.31	\$3,587.92	\$4,572.31
Corporate & Regulatory Fees:	\$152.00	\$70.00	\$70.00	\$170.00
Postage & Freight:	\$47.78	\$95.86	\$314.17	\$245.07
General Expenses:	\$160.97	\$251.97	\$480.97	\$571.04
Other Operating Expenses:	\$0.00	\$0.00	\$0.00	\$0.00
Total Operating Expenses:	<u>\$372.75</u>	<u>\$1,213.14</u>	<u>\$4,453.06</u>	<u>\$5,558.42</u>
OTHER INCOME/(EXPENSE):				
Realized Gains/(Losses):	\$1,593.96	\$77.97	\$91.03	\$466.30
Interest Income/(Expense):	(\$3.39)	(\$3.62)	(\$18.72)	(\$1.59)
Other Income/(Expense):	\$10.00	\$0.00	\$6.26	\$1.50
Total Other Income/(Expense):	<u>\$1,600.57</u>	<u>\$74.35</u>	<u>\$78.57</u>	<u>\$466.21</u>
Income Before Income Taxes:	<u>\$1,432.09</u>	<u>\$416.34</u>	<u>\$2,899.91</u>	<u>\$1,530.37</u>
Provision for Income Taxes:	<u>\$100.00</u>	<u>\$240.87</u>	<u>\$395.07</u>	<u>\$290.43</u>
Net Income:	<u>\$1,332.09</u>	<u>\$175.47</u>	<u>\$2,504.84</u>	<u>\$1,239.94</u>
Earnings Per Share (Basic):	<u>\$0.82</u>	<u>\$0.10</u>	<u>\$1.05</u>	<u>\$0.40</u>
Earnings Per Share (Diluted):	<u>\$0.82</u>	<u>\$0.10</u>	<u>\$1.05</u>	<u>\$0.40</u>
Shares Outstanding (Basic):	<u>1,615.4459</u>	<u>1,731.9715</u>	<u>2,380.6516</u>	<u>3,109.4773</u>
Shares Outstanding (Diluted):	<u>1,615.4459</u>	<u>1,731.9715</u>	<u>2,380.6516</u>	<u>3,109.4773</u>

Portfolio Analysis

(Includes unrealized gains and losses; as of December 10, 2006.)

<u>Shares</u>	<u>Company</u>	<u>Symbol</u>	<u>Cost</u>	<u>Current</u>	<u>Gain (Loss)</u>	<u>Cumulative Return</u>
300	AAON, Incorporated	AAON	\$3,510.95	\$8,325.00	\$4,814.05	137.12%
650	Acme United Corporation	ACU	\$9,412.48	\$9,392.50	(\$19.98)	-0.21%
100	Cavco Industries, Inc.	CVCO	\$2,847.95	\$3,505.00	\$657.05	23.07%
150	Dillard's Capital Trust I	DDT	\$2,674.50	\$3,712.50	\$1,038.00	38.81%
500	Finish Line "A"	FINL	\$7,794.56	\$7,005.00	(\$789.56)	-10.13%
400	FPIC Insurance Group	FPIC	\$4,187.00	\$15,592.00	\$11,405.00	272.39%
400	K-Swiss Corporation	KSWS	\$1,403.50	\$12,836.00	\$11,432.50	814.57%
450	The Midland Co.	MLAN	\$7,181.06	\$20,785.50	\$13,604.44	189.45%
200	Norfolk Southern Corporation	NSC	\$6,295.95	\$10,130.00	\$3,834.05	60.90%
200	Owens-Illinois Pref.	OI-A	\$2,612.00	\$7,378.00	\$4,766.00	182.47%
750	Pinnacle Airlines Corporation	PNCL	\$5,775.92	\$7,402.50	\$1,626.58	28.16%
400	Pulte Corporation	PHM	\$1,330.25	\$13,332.00	\$12,001.75	902.22%
540.833	Thomas White International Fund	TWWDX	\$10,000.00	\$10,302.87	\$302.87	3.03%
400	United Capital Corp.	AFP	\$3,015.39	\$10,624.00	\$7,608.61	252.33%
Totals:			<u>\$68,041.51</u>	<u>\$140,322.87</u>	<u>\$72,281.36</u>	<u>106.23%</u>

<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>
\$167.08	\$878.57	\$611.57	\$1,036.33	\$743.06	\$811.49	\$1,014.49
\$900.30	\$398.56	\$392.71	\$332.41	\$324.05	\$420.95	\$413.62
<u>\$1,067.38</u>	<u>\$1,277.13</u>	<u>\$1,004.28</u>	<u>\$1,368.74</u>	<u>\$1,067.11</u>	<u>\$1,232.44</u>	<u>\$1,428.11</u>
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,559.32
\$1,733.08	\$1,377.71	\$674.20	\$511.50	\$1,331.00	\$305.16	\$446.80
<u>\$2,800.46</u>	<u>\$2,654.84</u>	<u>\$1,678.48</u>	<u>\$1,880.24</u>	<u>\$2,398.11</u>	<u>\$1,537.60</u>	<u>\$9,434.23</u>
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
\$1,167.88	\$1,039.60	\$473.49	\$383.60	\$922.48	\$193.95	\$348.95
\$70.00	\$90.00	\$70.00	\$70.00	\$70.00	\$45.00	\$362.00
\$144.43	\$125.80	\$109.10	\$55.18	\$108.09	\$91.04	\$224.20
\$533.02	\$432.57	\$271.42	\$191.25	\$449.97	\$307.18	\$1,010.97
\$15.75	\$0.00	\$0.00	\$2.50	\$0.00	\$0.00	\$0.00
<u>\$1,931.08</u>	<u>\$1,687.97</u>	<u>\$924.01</u>	<u>\$702.53</u>	<u>\$1,550.54</u>	<u>\$637.17</u>	<u>\$6,446.12</u>
\$7,190.89	\$4,250.76	(\$590.97)	\$0.00	\$0.00	\$0.00	\$5,031.79
(\$8.13)	(\$0.02)	\$0.00	\$0.00	(\$1.76)	\$0.00	\$0.00
\$0.01	\$5.32	\$0.01	\$0.00	\$0.29	\$137.52	\$5.04
<u>\$7,182.77</u>	<u>\$4,256.06</u>	<u>(\$590.96)</u>	<u>\$0.00</u>	<u>(\$1.47)</u>	<u>\$137.52</u>	<u>\$5,036.83</u>
\$8,052.15	\$5,222.93	\$163.51	\$1,177.71	\$846.10	\$1,037.95	\$8,024.94
\$1,811.11	\$850.92	\$2.27	(\$22.88)	\$201.76	\$32.11	\$1,205.07
<u>\$6,241.04</u>	<u>\$4,372.01</u>	<u>\$161.24</u>	<u>\$1,200.59</u>	<u>\$644.34</u>	<u>\$1,005.84</u>	<u>\$6,819.87</u>
<u>\$1.94</u>	<u>\$1.22</u>	<u>\$0.04</u>	<u>\$0.30</u>	<u>\$0.16</u>	<u>\$0.22</u>	<u>\$1.30</u>
<u>\$1.94</u>	<u>\$1.22</u>	<u>\$0.04</u>	<u>\$0.30</u>	<u>\$0.16</u>	<u>\$0.22</u>	<u>\$1.30</u>
<u>3,209.4773</u>	<u>3,590.3796</u>	<u>4,004.1402</u>	<u>4,004.1402</u>	<u>4,004.1402</u>	<u>4,558.1402</u>	<u>5,258.1402</u>
<u>3,209.7194</u>	<u>3,591.1410</u>	<u>4,005.1123</u>	<u>4,006.1561</u>	<u>4,006.7656</u>	<u>4,561.1322</u>	<u>5,261.3189</u>

Getz & Associates, Incorporated, and Subsidiaries
Consolidated Statement of Cash Flows

For the Year Ended December 10:

	<u>1996</u>	<u>1997</u>	<u>1998</u>
<u>Cash Flows from Operating Activities:</u>			
Net Income:	\$1,332.09	\$175.47	\$2,504.84
Plus: Depreciation and Amortization:	\$0.00	\$0.00	\$0.00
Reconciliation to Net Cash Provided by Operating Activities:			
(Increase)/Decrease in Accounts Receivable:	\$0.00	\$0.00	\$0.00
(Increase)/Decrease in Inventories:	\$0.00	(\$44.10)	(\$359.92)
(Increase)/Decrease in Prepaid Expenses:	\$0.00	\$0.00	\$0.00
(Increase)/Decrease in Other Current Assets:	(\$9.60)	(\$4.19)	(\$17.62)
Increase/(Decrease) in Accounts Payable:	\$0.00	\$0.00	\$0.00
Increase/(Decrease) in Accrued Liabilities:	\$0.00	\$1,060.32	(\$1,013.62)
Increase/(Decrease) in Unearned Revenues:	\$0.00	\$30.00	\$99.54
Increase/(Decrease) in Taxes Payable:	\$0.00	\$0.00	\$0.00
Increase/(Decrease) in Other Current Liabilities:	\$0.00	\$0.00	\$0.00
Plus/(Less) Realized Loss/(Gain) on Investments:	(\$1,569.00)	\$0.00	(\$20.14)
Net Non-Cash (Income)/Expense:	\$0.00	\$0.00	\$0.00
Net Cash Provided by/(Used in) Operating Activities:	<u>(\$246.51)</u>	<u>\$1,217.50</u>	<u>\$1,193.08</u>
<u>Cash Flows from Investing Activities:</u>			
Purchase of Investments:	(\$8,416.48)	(\$1,004.62)	(\$7,075.65)
Proceeds from Sale or Redemption of Investments:	\$1,944.00	\$0.00	\$34.77
Purchase of Plant, Property, and Equipment, Net of Sales:	\$0.00	\$0.00	\$0.00
Investment in Other and Intangible Assets:	(\$100.00)	\$0.00	\$0.00
Net Cash Provided by/(Used in) Investing Activities:	<u>(\$6,572.48)</u>	<u>(\$1,004.62)</u>	<u>(\$7,040.88)</u>
<u>Cash Flows from Financing Activities:</u>			
Proceeds from/(Repayments of) Long-Term Debt (net):	\$105.69	(\$23.92)	(\$24.78)
Proceeds from Issuance of Shares of Common Stock:	\$10,151.60	\$1,040.26	\$7,736.34
Net Cash Provided by/(Used in) Financing Activities:	<u>\$10,257.29</u>	<u>\$1,016.34</u>	<u>\$7,711.56</u>
Net Increase/(Decrease) in Cash:	<u>\$3,438.30</u>	<u>\$1,229.22</u>	<u>\$1,863.76</u>
Cash at Beginning of Year:	<u>\$0.00</u>	<u>\$3,438.30</u>	<u>\$4,667.52</u>
Cash at End of Year:	<u>\$3,438.30</u>	<u>\$4,667.52</u>	<u>\$6,531.28</u>

<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>
\$1,239.94	\$6,241.04	\$4,372.01	\$161.24	\$1,200.59	\$644.34	\$1,005.84	\$6,819.87
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$8.50)	\$8.50	(\$2.50)	\$0.00	\$2.50	\$0.00	\$0.00	\$0.00
\$133.76	(\$13.12)	(\$47.80)	(\$38.00)	(\$108.80)	\$283.98	\$5.00	\$189.00
(\$35.00)	\$35.00	(\$35.00)	(\$164.87)	\$19.44	\$19.44	\$19.44	(\$280.31)
\$5.42	\$11.26	(\$2.14)	(\$26.55)	\$29.78	(\$15.44)	\$27.01	(\$12.75)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
\$123.64	(\$155.39)	\$10.65	(\$25.60)	\$0.00	\$85.00	(\$67.72)	\$81.71
(\$96.54)	\$122.50	(\$21.80)	\$107.50	(\$63.25)	\$8.50	(\$114.45)	(\$19.75)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.59	\$830.86
\$0.66	\$494.34	(\$493.04)	(\$1.96)	\$0.00	\$0.00	\$0.00	\$0.00
(\$466.30)	(\$7,190.89)	(\$4,250.76)	\$590.97	\$0.00	\$0.00	\$0.00	(\$5,031.79)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<u>\$897.08</u>	<u>(\$446.76)</u>	<u>(\$470.38)</u>	<u>\$602.73</u>	<u>\$1,080.26</u>	<u>\$1,025.82</u>	<u>\$934.71</u>	<u>\$7,076.84</u>
(\$12,306.71)	(\$11,093.81)	(\$13,058.70)	\$0.00	\$0.00	\$0.00	(\$16,938.46)	(\$25,188.40)
\$2,373.03	\$14,715.35	\$8,425.26	\$4,097.03	\$0.00	\$0.00	\$0.00	\$13,389.79
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$100.00	\$0.00	\$0.00	\$0.00	(\$90.00)	\$0.00	\$0.00	\$14.00
<u>(\$9,833.68)</u>	<u>\$3,621.54</u>	<u>(\$4,633.44)</u>	<u>\$4,097.03</u>	<u>(\$90.00)</u>	<u>\$0.00</u>	<u>(\$16,938.46)</u>	<u>(\$11,784.61)</u>
(\$25.65)	(\$26.56)	(\$4.78)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<u>\$9,556.78</u>	<u>\$1,276.00</u>	<u>\$6,347.50</u>	<u>\$7,915.25</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$15,805.64</u>	<u>\$20,783.00</u>
<u>\$9,531.13</u>	<u>\$1,249.44</u>	<u>\$6,342.72</u>	<u>\$7,915.25</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$15,805.64</u>	<u>\$20,783.00</u>
<u>\$594.53</u>	<u>\$4,424.22</u>	<u>\$1,238.90</u>	<u>\$12,615.01</u>	<u>\$990.26</u>	<u>\$1,025.82</u>	<u>(\$198.11)</u>	<u>\$16,075.23</u>
<u>\$6,531.28</u>	<u>\$7,125.81</u>	<u>\$11,550.03</u>	<u>\$12,788.93</u>	<u>\$25,403.94</u>	<u>\$26,394.20</u>	<u>\$27,420.02</u>	<u>\$27,221.91</u>
<u>\$7,125.81</u>	<u>\$11,550.03</u>	<u>\$12,788.93</u>	<u>\$25,403.94</u>	<u>\$26,394.20</u>	<u>\$27,420.02</u>	<u>\$27,221.91</u>	<u>\$43,297.14</u>

Getz & Associates, Incorporated, and Subsidiaries**Consolidated Statement of Income**

	For the Quarter Ended:			
	March 10	June 10	September 10	December 10
	<u>2006</u>	<u>2006</u>	<u>2006</u>	<u>2006</u>
OPERATING REVENUES:				
Investment Income:				
Dividend Income:	\$278.06	\$202.81	\$294.81	\$238.81
Interest Income:	\$94.26	\$101.00	\$103.55	\$114.81
Total Investment Income:	<u>\$372.32</u>	<u>\$303.81</u>	<u>\$398.36</u>	<u>\$353.62</u>
Advisory Revenues:	\$0.00	\$0.00	\$0.00	\$7,559.32
Retail Revenues:	<u>\$419.05</u>	<u>\$27.75</u>	<u>\$0.00</u>	<u>\$0.00</u>
Total Operating Revenues:	<u>\$791.37</u>	<u>\$331.56</u>	<u>\$398.36</u>	<u>\$7,912.94</u>
OPERATING EXPENSES:				
Wages and Compensation:	\$0.00	\$0.00	\$0.00	\$4,500.00
Cost of Products Sold:	\$328.95	\$20.00	\$0.00	\$0.00
Corporate & Regulatory Fees:	\$0.00	\$245.00	\$0.00	\$117.00
Postage & Freight:	\$12.66	\$7.93	\$125.07	\$12.54
General Expenses:	\$265.69	\$94.39	\$352.24	\$364.65
Other Operating Expenses:	\$0.00	\$0.00	\$0.00	\$0.00
Total Operating Expenses:	<u>\$607.30</u>	<u>\$367.32</u>	<u>\$477.31</u>	<u>\$4,994.19</u>
OTHER INCOME/(EXPENSE):				
Realized Gains/(Losses):	\$0.00	\$2,002.49	\$0.00	\$3,029.30
Interest Income/(Expense):	\$0.00	\$0.00	\$0.00	\$0.00
Other Income/(Expense):	\$3.22	\$1.56	\$0.26	\$0.00
Total Other Income/(Expense):	<u>\$3.22</u>	<u>\$2,004.05</u>	<u>\$0.26</u>	<u>\$3,029.30</u>
Income Before Income Taxes:	<u>\$187.29</u>	<u>\$1,968.29</u>	<u>(\$78.69)</u>	<u>\$5,948.05</u>
Provision for Income Taxes:	<u>\$22.36</u>	<u>\$366.26</u>	<u>(\$67.03)</u>	<u>\$883.48</u>
Net Income:	<u>\$164.93</u>	<u>\$1,602.03</u>	<u>(\$11.66)</u>	<u>\$5,064.57</u>
Earnings Per Share (Basic):	<u>\$0.04</u>	<u>\$0.35</u>	<u>(\$0.00)</u>	<u>\$0.96</u>
Earnings Per Share (Diluted):	<u>\$0.04</u>	<u>\$0.35</u>	<u>(\$0.00)</u>	<u>\$0.96</u>
Shares Outstanding (Basic):	<u>4,558.1402</u>	<u>4,558.1402</u>	<u>5,258.1402</u>	<u>5,258.1402</u>
Shares Outstanding (Diluted):	<u>4,561.1261</u>	<u>4,561.0400</u>	<u>5,261.0633</u>	<u>5,261.3189</u>

Portfolio Analysis**(Includes unrealized gains and losses; as of December 10, 2006.)**

Shares	Company	Symbol	Cost	Current	Gain (Loss)	Cumulative Return
300	AAON, Incorporated	AAON	\$3,510.95	\$8,325.00	\$4,814.05	137.12%
650	Acme United Corporation	ACU	\$9,412.48	\$9,392.50	(\$19.98)	-0.21%
100	Cavco Industries, Inc.	CVCO	\$2,847.95	\$3,505.00	\$657.05	23.07%
150	Dillard's Capital Trust I	DDT	\$2,674.50	\$3,712.50	\$1,038.00	38.81%
500	Finish Line "A"	FINL	\$7,794.56	\$7,005.00	(\$789.56)	-10.13%
400	FPIC Insurance Group	FPIC	\$4,187.00	\$15,592.00	\$11,405.00	272.39%
400	K-Swiss Corporation	KSWS	\$1,403.50	\$12,836.00	\$11,432.50	814.57%
450	The Midland Co.	MLAN	\$7,181.06	\$20,785.50	\$13,604.44	189.45%
200	Norfolk Southern Corporation	NSC	\$6,295.95	\$10,130.00	\$3,834.05	60.90%
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750	Pinnacle Airlines Corporation	PNCL	\$5,775.92	\$7,402.50	\$1,626.58	28.16%
400	Pulte Corporation	PHM	\$1,330.25	\$13,332.00	\$12,001.75	902.22%
540.833	Thomas White International Fund	TWWDX	\$10,000.00	\$10,302.87	\$302.87	3.03%
400	United Capital Corp.	AFP	\$3,015.39	\$10,624.00	\$7,608.61	252.33%
Totals:			<u>\$68,041.51</u>	<u>\$140,322.87</u>	<u>\$72,281.36</u>	<u>106.23%</u>

Getz & Associates, Incorporated, and Subsidiaries - Unit Data

World Wide Stamp Company Unit Consolidated Statement of Income

For the Year Ended:

	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>
OPERATING REVENUES:						
Scripophily Revenues	\$1,304.46	\$633.70	\$494.75	\$1,289.50	\$269.41	\$433.80
Stamp Revenues:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Postage Charges:	\$73.25	\$40.50	\$16.75	\$41.50	\$35.75	\$13.00
Other:	\$0.00	\$0.00	\$0.00	\$0.00	\$133.70	\$0.00
Total Operating Revenues:	<u>\$1,377.71</u>	<u>\$674.20</u>	<u>\$511.50</u>	<u>\$1,331.00</u>	<u>\$438.86</u>	<u>\$446.80</u>
OPERATING EXPENSES:						
Cost of Goods Sold:	\$1,039.60	\$473.49	\$383.60	\$922.48	\$193.95	\$348.95
Advertising:	\$2.90	\$2.20	\$1.10	\$2.10	\$10.55	\$1.61
Freight:	\$71.39	\$60.61	\$18.32	\$25.85	\$23.66	\$14.66
Insurance:	\$17.30	\$4.40	\$4.50	\$6.20	\$2.60	\$0.00
Internet Expenses:	\$214.40	\$189.49	\$168.94	\$168.94	\$168.94	\$168.94
Printing:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Refunds:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Other:	\$2.04	\$0.00	\$4.60	\$1.05	\$0.00	\$0.00
Total Operating Expenses:	<u>\$1,347.63</u>	<u>\$730.19</u>	<u>\$581.06</u>	<u>\$1,126.62</u>	<u>\$399.70</u>	<u>\$534.16</u>
Operating Profit/(Loss):	<u>\$30.08</u>	<u>(\$55.99)</u>	<u>(\$69.56)</u>	<u>\$204.38</u>	<u>\$39.16</u>	<u>(\$87.36)</u>
Operating Margin:	2.2%	-8.3%	-13.6%	15.4%	8.9%	-19.6%

Winter Harbor Advisors, L.L.C. Consolidated Statement of Income

For the Year Ended:

	<u>2006</u>
OPERATING REVENUES:	
Advisory Revenues:	\$7,559.32
Other:	\$0.31
Total Operating Revenues:	<u>\$7,559.63</u>
OPERATING EXPENSES:	
Advisory Compensation:	\$4,500.00
Advisory Resources:	\$40.08
Banking and Insurance:	\$419.82
Communications and Postage:	\$13.11
General Expenses:	\$431.50
Regulatory Expenses:	\$342.00
Other:	\$0.00
Total Operating Expenses:	<u>\$5,746.51</u>
Operating Profit/(Loss):	<u>\$1,813.12</u>
Operating Margin:	24.0%

Notes to the Consolidated Financial Statements

Note 1 – Description of Business

Getz & Associates, Incorporated, (hereinafter “the Corporation”) is an investment company which, directly and indirectly, operates in the portfolio management, online retailing, and financial and investment advisory industries. The Corporation’s portfolio management operations are limited to the management of the Corporation’s internal investment portfolio. The Corporation’s online retail operations are conducted by the Corporation under the registered trade name “World Wide Stamp Company” primarily through the retail operation’s online web site. The retail operation specializes in the sale of collectible stock and bond certificates (scripophily), stamps (philately), and related supplies and materials. The Corporation’s financial and investment advisory operations are conducted through Winter Harbor Advisors, L.L.C., a Utah limited liability company, which is a state registered investment advisor (RIA) and wholly-owned subsidiary of the Corporation. The Corporation was incorporated in the State of Missouri in 1995. Winter Harbor Advisors, L.L.C., was organized in Utah in 2006.

Note 2 – General Information and Summary of Significant Accounting Policies

The preparation of the Corporation’s financial statements requires the use of certain estimates made by the Corporation. The accompanying consolidated financial statements include estimates of future transaction costs, the level of charitable contributions, the deductibility of certain expenses for tax purposes, and applicable federal and state income tax rates. Other estimates may be made where required. Actual results could differ from these estimates and, to the extent these differences are significant, could have a material effect on the Corporation’s financial position and the net asset value per share of the Corporation’s common stock.

Accounting Principles – The Corporation uses the accrual method of accounting, which recognizes income and expenses on the date the income is received or the expense is incurred. In general, the Corporation’s accounting methods closely follow the standards of GAAP (Generally Accepted Accounting Principles). However, in some respects, the Corporation’s accounting methods may differ from the standards of GAAP where the Corporation believes such alternate presentation is preferable. Nonetheless, the Corporation believes that its method of accounting is satisfactory for the Corporation’s purposes and fully and accurately reflects the accounts, activities, and financial results and position of the Corporation. Questions concerning the Corporation’s accounting methods may be directed to the Corporation.

Basis of Consolidation – The consolidated financial statements include the accounts of the Corporation and all wholly-owned and majority-owned subsidiary companies. Majority-owned subsidiary companies are those companies in which the Corporation holds either an economic interest equal to 80% of the value of the outstanding securities of the entity or in which the Corporation has direct voting control over the entity. Any material inter-company balances and transactions have been eliminated.

Reclassifications – Although no material reclassifications were made in 2006, substantial reclassifications occurred in 2004 relative to prior financial statements as a result of the reorganization of the Corporation’s financial statements to better reflect the presentation generally followed under GAAP.

Advisory Revenues and Expenses – Advisory revenues are recognized when earned. Advisory revenues are considered earned at the end of each month during which services are provided to the advisory client (or at the end of such other period when an advisory client ends the advisory relationship prior to the end of the month, at which point earned revenues are pro-rated and recognized for the portion of the month over which services were provided). Advisory revenues collected but unearned are included as a component of unearned revenues. Advisory expenses are recognized as incurred.

Retail Revenues and Expenses – Retail sales revenues are recognized when the products ordered by the customer are shipped to the customer. If a single order is divided between different shipments, the Corporation will recognize the portion of the order shipped as revenue and maintain an unearned revenue balance for the remaining order due to the customer. Retail revenues collected but unearned are included as a component of unearned revenues. Retail expenses are recognized as incurred.

Notes to the Consolidated Financial Statements

Cash & Cash Equivalents – The Corporation includes all cash and similar highly liquid instruments, such as checks and money orders, either held directly by the Corporation or held by financial institutions such as banks and/or brokerage firms on behalf of the Corporation, in cash and cash equivalents.

Accounts Receivable – Accounts Receivable consists of funds owed to the Corporation, primarily by retail and advisory customers and suppliers.

Inventories – Inventories consist of goods (primarily collectible stock and bond certificates) held by the Corporation for resale to retail customers. Inventories are accounted for at the lower of original cost or estimated fair market value.

Investments – Investments reflect the marketable securities held in the Corporation’s investment portfolio and are recorded on the balance sheet at fair market value. The Corporation classifies all of the marketable securities in the investment portfolio as available-for-sale. Unrealized gains and losses within the investment portfolio are recorded, net of taxes, as a component of shareholders’ equity under the heading “accumulated other comprehensive income.” Recognized gains and losses are recognized upon the sale of a marketable security and are reflected in the income statement on a specific identification basis.

Generally accepted accounting principles include a provision providing for the immediate recognition in the income statement of unrealized losses on investments which, under certain circumstances, are considered other-than-temporary impairments. An investment is considered impaired when its fair market value is less than the original cost basis of the respective investment (that is, when an unrealized loss is attributable to the respective investment). Generally, the Corporation does not test for possible other-than-temporary impairments within its investment portfolio due to the extended holding period over which the Corporation intends to hold investments purchased for the investment portfolio. Among other considerations, the determination of other-than-temporary impairments generally requires substantial judgment on the part of management. Regardless of the recognition of unrealized losses in the income statement, unrealized losses are reflected in the net asset value per share of the common stock due to the recording of unrealized losses (and gains) in the accumulated other comprehensive income account as a component of shareholders’ equity.

Long Term Debt – Long-term debt is any liability with a term of repayment exceeding one year.

Deferred Income Taxes – Deferred income taxes reflect an estimate of the taxes the Corporation expects to pay on net unrealized gains and losses in the Corporation’s investment portfolio (upon realization of these unrealized gains and losses) and temporary differences which have arisen due to differences between the Corporation’s financial reporting and tax reporting. The Corporation does not presently have any temporary differences which have arisen due to differences between its financial reporting and tax reporting.

Shares Outstanding – Shares outstanding reflects the total number of shares of the common stock outstanding as of the date or the end of the period presented. For purposes of calculating earnings per share on a basic and diluted basis, the Corporation does not adjust the number of shares outstanding to present a weighted average of shares outstanding over the period as required by GAAP. This deviation from GAAP does not generally result in a material difference in basic or diluted earnings per share.

Note 3 – Other Income

Other income consists of various items such as tax refunds, tax grants, refund refusals by retail customers, service credits, and reimbursements/recoveries for costs associated with returned inventory. Other interest income/(expense) relates to interest income and expense unrelated to the Corporation’s investment portfolio. Questions as to the specific composition of this category for any year may be directed to the Corporation.

Note 4 – Income Taxes

The Corporation pays federal and state income taxes at statutory rates offset by certain deductions and

Notes to the Consolidated Financial Statements

exemptions which the Corporation receives under the federal tax code. The Corporation makes estimated federal income tax payments periodically throughout the year based on the Corporation's estimate of the ultimate federal income tax liability for the year with any difference between total estimated tax payments and actual federal tax liability reconciled with the filing of the Corporation's federal income tax return. The Corporation is generally not liable for, and historically had not made, estimated state income tax payments. There can be no assurance that the Corporation will not be required to make estimated state income tax payments in the future.

During 2003, the Corporation carried back capital losses from tax year 2002 to tax years 1999 and 2000, resulting in the receipt of federal income tax refunds during 2003 totaling \$88.64 (including accrued interest). This amount exceeded the Corporation's combined federal and state income tax liability for 2003, causing the Corporation to recognize a net tax benefit of \$22.88 for 2003.

Note 5 – Prepaid Expenses

Prepaid expenses represent the value of goods and services for which the Corporation has paid prior to receipt or performance of the goods or services. As of December 10, 2006, the Corporation's prepaid expenses reflected prepaid amounts for web site hosting services, domain name registrations, and premiums for the statutorily required surety bond for the advisory subsidiary. The Corporation generally pays for web site hosting services semi-annually and charges web site hosting expenses to income on a monthly basis. The Corporation generally pays surety bond premiums annually and charges insurance premium expenses to income on a monthly basis. In 2002, the Corporation registered its domain name, www.getzassoc.com, through 2012, and prepaid the related registration expenses. The Corporation charges domain name registration expenses to income on an annual basis.

Note 6 – Other Current Assets

Other current assets consist of assets which can be easily and quickly converted into cash or cash equivalents. Examples of other current assets held by the Corporation are postage stamps or positive balances on the Corporation's line of credit.

Note 7 – Intangible Assets

Intangible assets represent the notional value of assets held by the Corporation which are not physical assets and likely could not be easily sold for value. As of December 10, 2006, the entire balance in the intangible asset account reflects unamortized organizational expenses associated with the organization of the Corporation's advisory subsidiary, Winter Harbor Advisors, L.L.C.

Note 8 – Other Assets

Other assets consist of assets held by the Corporation which are relatively illiquid. Examples of other assets are envelopes, folders, binders, corporate stock certificates, certain guarantee deposits, and other materials that would be difficult to convert into cash. Due to the nature of these assets, the Corporation has elected to assign no carrying value to these assets except where the Corporation would receive a fixed and specific cash payment upon termination of the respective guarantee.

Note 9 – Shareholders' Equity

The Corporation has 30,000 shares of common stock authorized for issuance without par value. The Corporation may, from time to time and subject to its discretion, sell additional shares of its common stock (subject to applicable federal and state securities registration exemptions) to fund future growth and/or for other general corporate purposes.

Note 10 – Accumulated Other Comprehensive Income

The change in accumulated other comprehensive income is related to the unrealized gains and losses on investments within the Corporation's investment portfolio. Unrealized gains and losses are reported in accumulated other comprehensive income net of the estimated income taxes payable upon realization of unrealized gains and losses within the investment portfolio (taking into account estimated transaction costs associated with such realizations).

Notes to the Consolidated Financial Statements

Note 11 – Accounts Payable

Accounts payable reflects amounts owed by the Corporation to suppliers for products purchased and received but not yet paid for and to employees for compensation accrued but not yet paid. The vast majority of the Corporation's retail products are purchased on a basis requiring immediate payment to the supplier. As a result, the Corporation generally does not carry account balances with product suppliers.

Note 12 – Accrued Liabilities

Accrued liabilities are short-term liabilities which carry terms of payment of less than one year. Accrued liabilities may include payments owed for services or products received (other than products for resale) but not yet paid for, short-term loans taken by the Corporation to fund immediate cash or credit needs, or temporary liabilities which may be paid at any time. Generally, accrued liabilities represent balances carried by the Corporation on one of more of the Corporation's established lines of credit.

Note 13 – Other Current Liabilities

Other current liabilities include current liabilities which are not included under any other current liability category. Current liabilities include, but are not limited to, sales taxes collected from customers yet not remitted to the state and income taxes payable.

Note 14 – Deferred Tax Liabilities

Deferred tax liabilities consist of projected federal income taxes on capital gains for which the Corporation would be liable upon the sale of its investment portfolio and state sales taxes collected from customers and not yet remitted to the State of Missouri. The amount recorded for this item in 2000 included the Corporation's estimated 2000 income taxes accrued but not yet paid to the State of Missouri. The Corporation generally does not account for income taxes on retail or investment income when received; however, at any given point in time, this amount does not exceed one quarter percent (0.25%) of the net asset value per share of the Common Stock.

Note 15 – Lines of Credit

The Corporation maintains revolving lines of credit with the Bank of America and American Express Corporation. The Corporation's revolving line of credit with the Bank of America was established in 1997 and permits the Corporation to borrow up to three thousand dollars (\$3,000.00). The Corporation's revolving line of credit with American Express was established in 2003 and permits the Corporation to borrow up to two thousand five hundred dollars (\$2,500.00). Winter Harbor Advisors, L.L.C., the Corporation's subsidiary, maintains a separate revolving line of credit with American Express. The subsidiary's revolving line of credit with American Express was established in 2006 and permits the subsidiary to borrow up to twenty seven thousand four hundred dollars (\$27,400.00). The interest rate applicable to balances carried by the Corporation and/or the subsidiary on any of these revolving lines of credit is based on a premium over the prime interest rate. Generally, the Corporation and its subsidiary manage their revolving debt in order to minimize interest payments on these revolving lines of credit. Generally, repayment of borrowings under the Corporation's and/or the subsidiary's revolving lines of credit, in the event that the Corporation and/or the subsidiary defaults on any such payment, is guaranteed by persons related to the Corporation.

Note 16 – Incentive Stock Option Plan

In 1999, the Corporation's shareholders approved an incentive stock option plan (hereinafter the "Plan") which provides for the granting of incentive stock options, at the discretion of the Corporation's board of directors, to certain employees of the Corporation. Incentive stock options issued under the Plan are classified as qualified incentive stock options and are granted with an exercise price not less than the net asset value per share of the common stock (considered the fair market value per share of the common stock for the purposes of the Plan) on the date of grant of the respective incentive stock options. Incentive stock options granted under the Plan are exercisable by the recipient immediately upon grant. The maximum number of shares of the common stock which are reserved for issuance upon exercise of incentive stock options granted under the Plan is five hundred (500). A summary of stock option transactions is presented below:

Notes to the Consolidated Financial Statements

As of December 10:	<u>2006</u>		<u>2005</u>		<u>2004</u>	
Outstanding (Beginning of Year)	6	\$15.00	6	\$15.00	6	\$15.00
Exercised	-	-	-	-	-	-
Forfeited	-	-	-	-	-	-
Granted	-	-	-	-	-	-
Outstanding (End of Year)	6	\$15.00	6	\$15.00	6	\$15.00
Exercisable (End of Year)	6	\$15.00	6	\$15.00	6	\$15.00

As of December 10, 2006, options exercisable had exercise prices between \$12.23 and \$16.90 and a weighted average remaining contractual life of 4.167 years. Up to 494 shares of the common stock are authorized for future incentive stock option grants.

In computing the number of shares outstanding on a diluted basis (reflecting the issuance of shares upon exercise of stock options), the Corporation uses the treasury stock method. Under this method, the Corporation assumes that all outstanding stock options with an exercise price less than or equal to the net asset value per share of the common stock at the time of the calculation are exercised (resulting in the issuance of shares of the common stock) and a number of shares of the common stock with a total net asset value equal to the proceeds from the exercise of such stock options are repurchased.

Note 17 – Related Party Transactions

The Corporation has in the past engaged in transactions and contractual relationships with related parties. Generally, these transactions and contractual relationships allowed the Corporation to borrow funds from related party and were integral to the initial development and financing of the Corporation upon its organization in 1995. The last of these contractual relationships were terminated by the Corporation in 2001. Since that time, the Corporation has not engaged in any material transactions or contractual relationships with a related party other than as noted elsewhere herein.

In January of 2006, simultaneous with the organization of Winter Harbor Advisors, L.L.C., the Corporation entered into an agreement with Carlton A. Getz, a director and executive officer of the Corporation in addition to the Corporation's largest shareholder, to sell the rights to the name "G&A Financial, L.L.C." for cash equal to the Corporation's recorded intangible asset value of ninety dollars (\$90.00). As part of this agreement, Mr. Getz has agreed not to use the name for any business within the next ten (10) years other than for a business in which the Corporation owns the entire financial interest in such business. The transaction was completed during 2006.

The Corporation has been informed that certain executive officers of the Corporation hold personal interests (in the form of securities purchased on the open market) in one or more of the companies in which the Corporation holds investments. The Corporation does not believe that these cross-holdings of securities are on a scale sufficient to be material to the Corporation or materially affect the market value of the respective securities.

Note 18 – Industry Segments

The Corporation operates in three different and distinct business segments and reviews the operations and financial results of each business segment individually. These business segments are portfolio management (in which the Corporation manages its investment portfolio on behalf of the shareholders), online retailing (in which the Corporation sells collectible stock and bond certificates (scripophily), stamps (philately), and related supplies online under the name "World Wide Stamp Company"), and financial and investment advisory services (which are offered through the Corporation's wholly owned subsidiary, Winter Harbor Advisors, L.L.C., a Utah limited liability company). The Corporation considers portfolio management its core business operation.

Notes to the Consolidated Financial Statements

Note 19 – Subsidiaries

The Corporation is the sole member of Winter Harbor Advisors, L.L.C. (hereinafter, the “Advisory Subsidiary”). The Advisory Subsidiary is a separate legal entity organized as a Utah limited liability company and is wholly owned by the Corporation. The Advisory Subsidiary is registered with the Utah Division of Securities as a registered investment advisor (RIA) and conducts its operations in accordance with the regulations applicable to investment advisors promulgated by the United States Securities and Exchange Commission and the Utah Division of Securities. For federal income tax purposes, the Advisory Subsidiary is classified as a disregarded entity, which generally means that the operations of the Advisory Subsidiary are not considered separate from those of the Corporation for federal and state income tax purposes and are included on a consolidated basis with the operations of the Corporation on the Corporation’s federal and state corporate income tax returns. In March of 2006, in conjunction with the organization of the Advisory Subsidiary, the Corporation made a capital contribution of twelve thousand dollars (\$12,000) to the Advisory Subsidiary in exchange for a 100% interest in the equity of the Advisory Subsidiary.

